

2016

• ANNUAL REPORT •



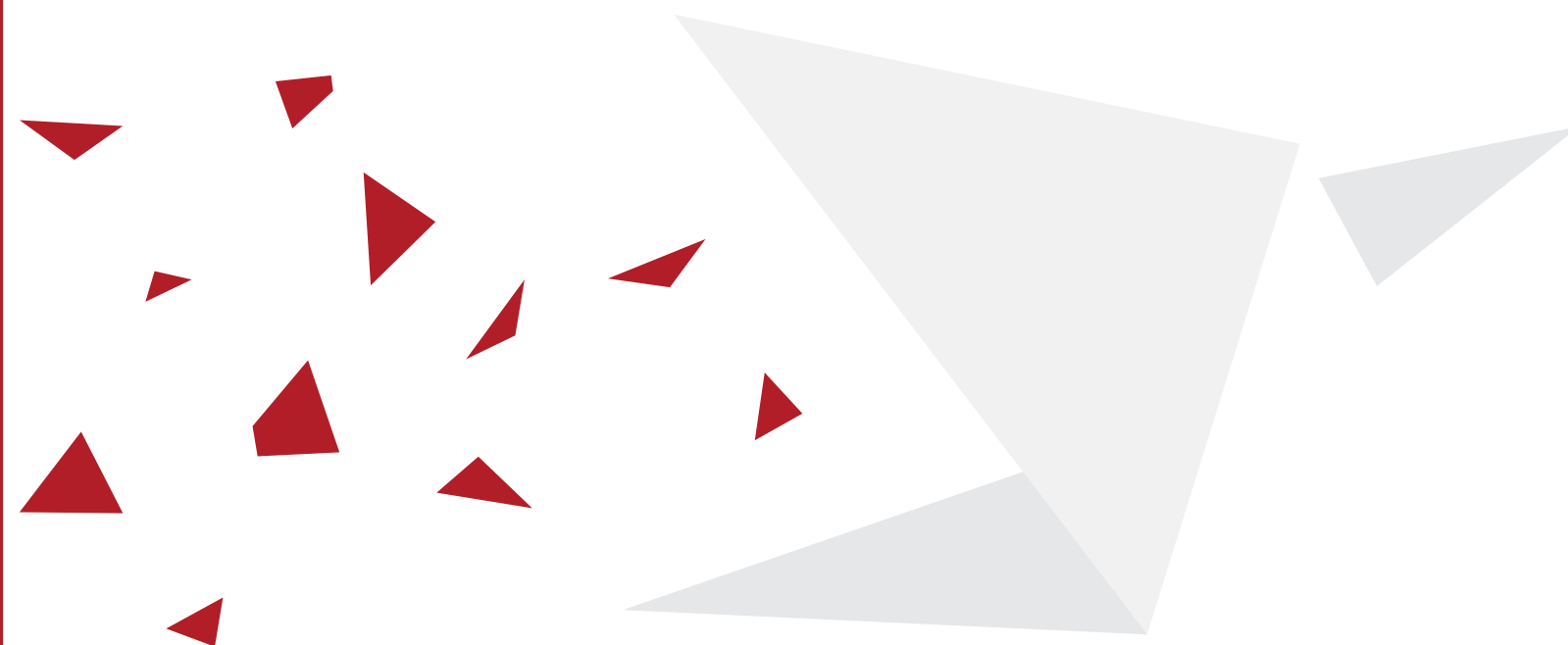
international
needs australia



POVERTY SHOULDN'T BE A LIFE SENTENCE

2016

• ANNUAL REPORT •



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needs australia



Survivors of the civil war in Sri Lanka are now being empowered through International Needs Australia's community based development programs
Photo: Anna Burley/International Needs Australia 2016 (ID: 57087)

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WHO WE ARE

INA'S VISION

International Needs Australia is a Christian organisation journeying to create a just world where girls and boys, men and women are treated equally with respect, dignity and opportunity to reach their full potential.

INA'S MISSION

We are committed to building innovative partnerships for community well being and empowering women and children in our work.

INA'S CORE VALUES

We are Christian: We are motivated by the example of Jesus, reaching out to the poor, marginalised and oppressed of the world.

We value and respect people of all ages, gender, race and creed: We do not discriminate against any person but treat all equally and with dignity.

We are committed to empowering local communities: We promote self-reliance and community ownership; participation that is both inclusive and genuine.

We are a voice for the poor, the disadvantaged and the oppressed: We advocate for just actions that bring positive change to the lives of the poor.

We are stewards of natural, human and financial resources: We are transparent and accountable, at all times striving to maximise our impact and effectiveness.

We demonstrate integrity and commitment: We are ethical and passionate about meaningful and quality partnerships, both in Australia and abroad.

*Centre Background Photo: Ivan West/
International Needs Australia, 2010 (ID: 7588)*

*Right Background Photo: Ivan West/
International Needs Australia, 2013 (ID: 37847)*

OUR GOALS

STRATEGIC GOAL 1

Gender equality for women,
men, girls and boys

STRATEGIC GOAL 2

Promote healthy, safe,
educated children

STRATEGIC GOAL 3

Build alliances and be a
voice for the voiceless

STRATEGIC GOAL 4

Strong relational
supporter transformation

GOVERNANCE

OUR GOVERNANCE

The Board of International Needs Australia is responsible for the governance of the organisation. Board members are selected based on their skills and experience and all serve on the Board voluntarily.

The Board sets the strategic direction for International Needs Australia and reviews the performance of the organisation against set targets. Each year the Board approves the annual budget and is also responsible for appraising the performance of the Chief Executive Officer.

During the year we have welcomed three new members to the Board - Daryl Crowden, Belinda Knight and Shelley Naylor.

Daryl brings significant international aid and development expertise and currently works for World Vision Australia. Belinda has also worked for World Vision Australia in the past, however her area of expertise is Marketing. Shelley brings a wealth of legal expertise and has been admitted to practice in the Supreme Court of Victoria and the High Court of Australia.

GOVERNANCE COMMITTEES

A number of governance committees comprising both Board Members and external professionals provide input to the Board. Each of these committees report directly to the Board and support the Board in discharging its governance duties through monitoring and reviewing key strategic initiatives and organisational policies as well as by making recommendations.

The Finance Risk and Audit Committee assists the Board to fulfil its corporate governance responsibilities in relation to financial reporting, the application of accounting policies, financial management, internal control, risk management and compliance systems and occupational health and safety.

The Development Committee ensures the quality and integrity of our development programs are monitored and reviewed and that our programming strategy is consistent with the organisation's strategic plan.

The Marketing, Fundraising and Communications Committee provides advice to the Board on the appropriateness and effectiveness of these activities in alignment with the organisation's core values, government and industry standards and in meeting the organisation's objectives.

ANNUAL GENERAL MEETING

The 2016 Annual General Meeting of International Needs Australia was held on 18th November 2016.



BOARD OF DIRECTORS



IAN CURTIS
Chair
Ex Officio All Committees



BELINDA KNIGHT
Board Member
Marketing Committee



MALCOLM WHITE
Former Chair
Resigned 1st October 2015



WILLIAM MURCUTT
Deputy Chair
Finance, Risk, & Audit Committee



SHELLEY NAYLOR
Board Member
Finance, Risk, & Audit Committee



LORELE HINCE
Former Board Member
Resigned 1st October 2015



RICHARD LIM
Treasurer
Finance, Risk, & Audit Committee



DARYL CROWDEN
Board Member
Development Committee



CAROL GEYER
Former Board Member
Resigned 1st October 2015



IAN NEIL
Board Member
Marketing Committee



ERIC VAN CUYLENBURG
Former Board Member
Resigned 1st October 2015



WARWICK MILLER
Former Board Member
Resigned 1st October 2015

OUR TIMELINE

Birth of International Needs

Ray Harrison (former director of Youth for Christ) creates International Needs to network mission and community development organisations around the globe.

International Needs Australia began operating in September 1974 as a volunteer organisation.

1974

1975

1980

1985

1986

1989

ATO Status

International Needs Australia is endorsed with a Tax Exempt status from the Australian Tax Office.

Income

International Needs Australia's income exceeds \$100,000 for the first time.

1991

1990

1990

1994

Vision

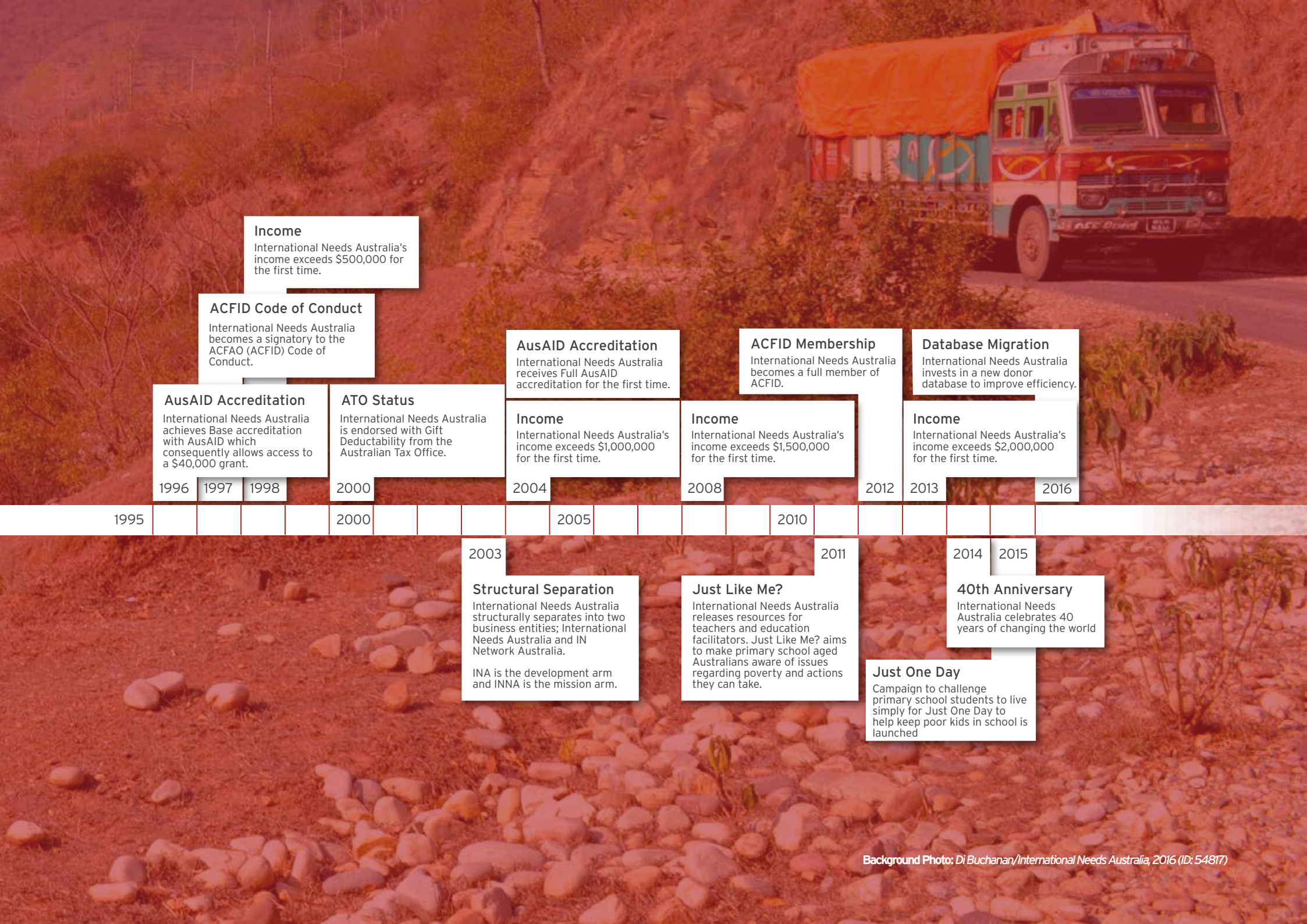
International Needs Australia aims to become a professional organisation with paid staff.

Staff

International Needs Australia employs its first paid member of staff.

Office

International Needs Australia moves to dedicated office space in Blackburn North, Victoria.



Income
International Needs Australia's income exceeds \$500,000 for the first time.

ACFID Code of Conduct
International Needs Australia becomes a signatory to the ACFAO (ACFID) Code of Conduct.

AusAID Accreditation
International Needs Australia achieves Base accreditation with AusAID which consequently allows access to a \$40,000 grant.

1996 1997 1998

ATO Status
International Needs Australia is endorsed with Gift Deductability from the Australian Tax Office.

2000

AusAID Accreditation
International Needs Australia receives Full AusAID accreditation for the first time.

Income
International Needs Australia's income exceeds \$1,000,000 for the first time.

2004

ACFID Membership
International Needs Australia becomes a full member of ACFID.

Income
International Needs Australia's income exceeds \$1,500,000 for the first time.

2008

Database Migration
International Needs Australia invests in a new donor database to improve efficiency.

Income
International Needs Australia's income exceeds \$2,000,000 for the first time.

2012 2013 2014 2015 2016

1995

2000

2005

2010

2003

Structural Separation
International Needs Australia structurally separates into two business entities; International Needs Australia and IN Network Australia.

INA is the development arm and INNA is the mission arm.

2011

Just Like Me?
International Needs Australia releases resources for teachers and education facilitators. Just Like Me? aims to make primary school aged Australians aware of issues regarding poverty and actions they can take.

2014 2015

40th Anniversary
International Needs Australia celebrates 40 years of changing the world

Just One Day
Campaign to challenge primary school students to live simply for Just One Day to help keep poor kids in school is launched

FROM THE CEO



It is with great excitement that I write this, as I have now been with International Needs Australia for a full financial year. Having joined in April of 2015, I needed a few months to listen to all stakeholders - especially staff and supporters - to see in which direction we were required to steer the ship.

Some foundational changes were needed if we were to position our organisation to launch into a new phase over the next few years, as the 'disposable dollar' did not seem to be

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increasing, given the tough economic climate that was continuing.

We are excited that

we were able to finally obtain a new database while acknowledging the invaluable services rendered by the architect who custom built the previous one over twenty years ago.

We also changed our accounting and management reporting systems to be better suited to Board and Management requirements, enabling them to make better informed decisions. We also obtained full re-accreditation from DFAT which maintains our integrity as a credible and transparent organisation.

While each of the above accomplishments are essential building blocks of a professional organisation, achieving the four "E's" - Efficiency, Effectiveness, Ethics and Excellence in relation to our mission is our 'raison d'être'. That's what finally excites and motivates all of us, including the generous and selfless supporters who have journeyed with us for many years.

Our vision states that we are 'a Christian organisation, journeying to create a just world where girls and boys, men and women are treated equally with respect, dignity and opportunity to reach their full potential.' If we had such a world, there would be no need for International Needs Australia or any other

humanitarian organisation to exist. Today, still close to one billion people live in extreme poverty with two thirds of the world's poorest being women and children. Over 60 million people are either displaced or refugees. According to UNICEF, ILO and World Bank, 168 million children are in exploitative situations, with 55 million children of primary school age not attending school. Education is still considered the 'silver bullet' to lifting communities out of poverty.

So, very humbly, I am excited to share with you all that we are working closely with men, women and children in the communities where we work, but with a special focus on empowering women and children. Keeping children safe and protected from all forms of abuse, and gaining access to education is our priority, as well as sensitising all men and women on issues relating to gender-based violence.

The other exciting news is that we have commenced a new project in the war-torn North of Sri Lanka, where child protection groups formed by parents will begin owning and developing their children's future. This project will also focus on women's Self Help Groups which will determine the best strategies

to overcome poverty alongside their families, local government and community leaders.

None of the above is possible without your dedicated and generous support. Our commitment to you through a dedicated Board and highly competent staff is to maximise our resources to the poor, who are our ultimate shareholders. The Board is confident that we have laid the foundational building blocks to launch into the next period of growth and is monitoring revenue and costs very closely. This gives the organisation confidence in the knowledge that its performance is thoroughly examined by those who govern and understand the industry, as well as providing complete financial viability.

So my humble thanks to all, as we gratefully reflect on the year gone by and prepare for an even more fruitful year ahead.

May God Bless you.

A handwritten signature in blue ink that reads "Pri Fernando". The signature is stylized and fluid.

Pri Fernando, CEO

FROM THE BOARD CHAIR



This is my first report to you as Chair of the Board of International Needs Australia.

Malcolm White, our previous Board Chair, left the Board at the time of the Annual General Meeting in October 2015, as his six year term under the Constitution had come to an end. On behalf of us all - donors, partners, staff, and Board members - I want to say a heart-felt thank you to Malcolm for his unstinting and dedicated service to International Needs Australia throughout his tenure.

I recently read some statistics that should encourage us all about the impact of our giving and service. Given

that the need is still so great, we are often asked if what we are doing is making a difference. But we are not alone. We are joined with many similar organisations and millions of other donors around the world, in seeking to alleviate poverty and injustice in all its forms. It is reported that:

- The proportion of people living in extreme poverty around the world has shrunk dramatically. In 1981, more than 50% of the world's population lived in extreme poverty. Now it's down to 14%
- Since the year 1900, the world's average life expectancy has more than doubled and is now approaching 70 years old. No country in the world today has a lower life expectancy than the countries with the highest life expectancy in the year 1800
- Global child mortality fell from 18.2% in 1960 to 4.3% in 2015
- In Sub-Saharan Africa, the rates of child mortality have been continuously falling over the last 50 years. One in every four children died in the early 1960s - today it is less than 1 in 10
- This is all good news, and on behalf of the Board, I'd like to say a big thank you to all our donors, partners, volunteers and staff for all they have

done in their respective spheres to enable this massive reduction in poverty and growth in self-empowerment. Sadly, there is still much to do, but we should be encouraged.

I suspect that most annual reports for aid and development organisations will report that this has been a difficult year in many ways. However, our thanks go to the Australian Government for their continued support of our work.

We were left with little option this year but to invest significant funds in replacing our IT system, as it was becoming increasingly unreliable and unable to do all that we required. This new system has enabled us to function more effectively. The Board was also aware that we needed to develop new streams of income, and funding was provided for a new advocacy and fundraising program in primary schools. While this did not achieve the income gains we had projected, we are hopeful that ensuing years will see the wisdom of this investment.

There have been four changes to Directors on the Board over the past year - Warwick Miller, whose term had expired under the Constitution, Carol

Geyer and Lorele Hince who resigned for personal reasons, and Eric Van Cuylenburg, who accepted a senior staff appointment as Fundraising Manager, and therefore also resigned from the Board.

These members have our deep thanks for their interest and involvement in the organisation. They were replaced by Belinda McCullough, Shelley Naylor and Daryl Crowden. The Board has a wide set of skills and functions effectively. The three associated Board Committees have also continued to perform admirably. We thank all committee members for their time, talents and expertise.

My thanks go to each donor, many of whom give sacrificially to our work, to Pri Fernando the CEO, to each volunteer and staff member, and to each of our partners overseas for their dedicated service in the alleviation of poverty.

A handwritten signature in blue ink, appearing to read 'Ian Curtis'.

Ian Curtis, Board Chair

EDUCATION AND CHILD RIGHTS

THEMES

The link between education and the reduction of poverty is undeniably strong. Increasing evidence shows that the longer young people stay in school, the more likely it is that they will contribute to the economy, be better paid for the work that they do, marry later and have their own children later.

Educating girls quickens the process of reform

- Every extra year of primary school education completed boosts annual income by 10 - 20%
- Every extra year of secondary education increases annual income by 15 - 25%
- When a girl in a developing country receives seven or more years of education, she marries four years later and has 2.2 fewer children
- A child born to a mother who can read is 50% more likely to survive
 - In Africa, around 1.8 million children's lives could be saved every year if their mothers had completed high school

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- A country's GDP increases by 3% when 10% more girls go to school
- Every child has the fundamental right to physical, spiritual and emotional care, protection, education, identity and enjoyment

INA'S APPROACH

Through our project partners, we worked with children, schools, social service providers, parents and communities as part of our education and child rights programs:

- Focussing on awareness-raising
- Building child protection capacity
- Counselling for both parents and children

2703 children were enrolled in school and consistently attended formal education, ranging from pre-school to tertiary level

A SAFE PLACE TO LEARN

Children and young people from highly vulnerable circumstances were enabled to remain in school where they benefited from:

- Quality education
- Tutorial support
- Career and life guidance
- Health and well-being services

- A safe place to develop identity and belonging, and the opportunity to contribute to the improvement of their communities

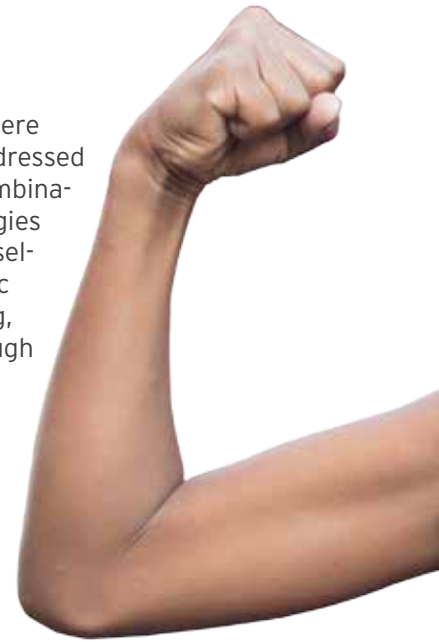
Particular emphasis was placed upon enabling children living with a disability to enrol and remain in school, while a community-led child protection network continued to be strengthened.

Child-protection committees were successful in uncovering and addressing cases of child-rights abuse, while child victims, and children at high risk of becoming involved in the commercial sex trade, were provided with holistic support and protection services.

Parents learnt of the importance of education and many participated in economic development activities to sufficiently address household needs, with a priority placed upon child education.

Schools and communities were empowered to understand, identify and act upon child-rights abuses, including through mass media campaigns. Challenges persisted with some children dropping out of school, due to a range of poverty-related causes.

Many cases were able to be addressed through a combination of strategies such as counselling, economic strengthening, support through crises such as teen pregnancy, and recourse to legal means in response to incidences of serious neglect or situations of abuse.



SUB-SAHARAN AFRICA

Ethiopia
Ghana
Uganda

SOUTH AND EAST ASIA

India
Myanmar
Nepal
Philippines
Sri Lanka

IMPACT



Left: Children like John in the Philippines are being empowered through education
Photo: Daniel Christiansz/International Needs Australia, 2015 (ID: 48478)

Maiya is a thirteen-year-old girl living in a remote, mountainous village in Nepal.

Through International Needs Australia's 'Improving Maternal and Child Health' project, Maiya has been offered the opportunity to become involved in her school health club.

These school health club meetings provide young people with the opportunity to learn about critical issues such as reproductive health, teenage pregnancy and early marriage. They also provide a forum to discuss issues that are important to young people and to provide opportunity to work together to bring about positive change.

During one of the club awareness-raising meetings, Maiya spoke with passion and concern for one of the girls in a nearby village:

"Chameli was 5 years old when her mother died and her father re-married. Now she is only 11 years old and she has been forced into marriage with a much older man. She has been sent away from her father's house to live with her new husband and his family five hours from her home. We have not seen her and have not heard from her since she left. How can this be allowed? This is against the law and yet we still see this happening all the time in our villages. What can we do about this?"

With the support of International Needs Australia's project partner in Nepal, Chameli's situation is now being investigated and acted upon by a Female Community Health Volunteer as well as the village development committee, as part of their responsibility to child protection and well-being.

Maiya's story highlights the great importance of empowering young people to bring about positive change in order to protect the rights of children and reduce maternal mortality rates, the far too common and tragic outcome of child marriage.



School Health Club meetings provide a forum for young people to learn about reproductive health and discuss cultural practices and child rights.
Photo: Di Buchanan, International Needs Australia, 2016 (ID: 54916)

WOMENS EMPOWERMENT

THEMES

Women's empowerment breaks the poverty cycle

In the developing world, women continue to have less access to economic opportunity, property ownership and decision-making, while being more likely to be victims of domestic violence.

The empowerment of women requires identifying and redressing power imbalances and giving women more autonomy to manage their own lives.

The empowerment of women is one of the major driving forces to reducing poverty and increasing household incomes. Increases in income are consistently used to send children to school, access proper health services, improve family living standards and provide for household needs.

Men have enormous power over many aspects of women's lives, and will sometimes impose their choices through coercion or violence.

Reaching men with messages that promote gender-equitable attitudes and bring about positive behaviour change at the household and community level is key to enhancing the status of women and addressing entrenched generational poverty.

Investing in women produces a strong return as poor women spend 90% of their income on family well-being

INA'S APPROACH

Through close collaboration with our local development partners, enhanced economic opportunity for women remained a cornerstone of our women's empowerment strategy.

- Subsistence farmers - 55% of whom are women - had increased access to agricultural extension services, exposure to improved farming methods and quality agricultural inputs
- Farmers' household incomes have increased by more than 40%
- Increased agricultural production and productivity has helped over 80% of participating households to move towards food security
- Women have accessed business training, small loans and financial counsel-

ling to establish or expand their small businesses

- Other women have been trained in skills such as hairdressing, tailoring and beauty therapy, and are either gaining employment or starting their own small businesses

Much work has been done to educate men on the benefit and value of treating women equally. Though some are still resistant, a demonstrable change is taking place in community attitudes with women taking on leadership roles and participating in household decisions.

8938 people (including 3,540 men and boys) were exposed to awareness raising campaigns and activities highlighting issues of violence against women, including harmful cultural practices.

In some communities, measurable change around family planning is slowly taking place with both men and women now acknowledging the value of limiting family size as a mechanism towards poverty reduction.

Gender-based violence is an area where much work still needs to be done to change some of the detrimental socio-cultural and religious practices, attitudes and behaviours, that lead to the abuse and denigration of women and girls.

SUB-SAHARAN AFRICA

Ethiopia
Ghana
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SOUTH AND EAST ASIA

India
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Philippines
Sri Lanka

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IMPACT



Left: Desta's journey from being the child of an impoverished single parent peasant farmer, to high school graduate, is a testament to the importance of education for young women.
Photo: Eric Van Cuylenburg/International Needs Australia, 2016 (ID: 54096)

Josephine, a mother of four children, struggled to meet the basic needs of her family when her husband became unable to work due to ill health.

Her meagre income meant that sometimes the family only had one meal - or no meal - each day, and they could not afford the costs of their children's education.

"I was very devastated, lonely and always unhappy, especially when I was unsure where I could find the money to provide meals for my family," Josephine said. Out of financial desperation, Josephine's eldest daughter was forced to become involved in the commercial sex trade.

Fortunately, Josephine and her daughter were introduced to INA's 'Preventing the Sexual Exploitation of Children' project by a community member, after an awareness-raising forum in one of the project communities.

Through awareness-raising events and programs in schools, community groups and the mass media, this project has reached thousands of people and generated much conversation and positive action against child sexual abuse.

For Josephine, this project meant that her daughter was able to leave her situation of exploitation, obtain rehabilitation through counselling, and accept assistance with her decision to return to study. Josephine also received training to start a small scale jewellery business.

Two weeks later, she was able to produce her first range of jewellery for sale. With the profits Josephine is now making from her jewellery business, she is able to afford the basic needs of her family and ensure that her children are attending school.



Caption: With access to advice, training and micro loans, many women have improved their income through small scale businesses.
Photo Credit: Ivan West, International Needs Australia, 2015 (ID: 46317)

HEALTH AND HYGIENE

THEMES

The challenge

- One in every nine people have no access to clean water, while one in three do not have adequate sanitation
- 80% of diseases in the developing world are linked to contaminated water and poor sanitation with 7.6 million children under the age of five dying each year.
- More than half of these deaths could be prevented by simple and affordable means

- 99% of all maternal deaths occur in the developing world
- A person dies of malaria every 48 seconds

Living in poverty leads to ill health

With healthcare and medication often out of the reach of poor families, ill health has the potential to compound the impact of poverty.

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Choosing to buy medication for a child may cause a family to move more deeply into debt.

If the income earner is unable to work due to ill health, households may spiral into destitution.

40,141 people learned about hygiene practices such as purifying water, safe waste disposal and handwashing with soap or ash.

Poverty and ill health act together in a downward spiral, making it critical to holistically address the many complex factors that contribute to poverty.

INA'S APPROACH

Taking it to the people

Through our local development partners, we used:

- Community and school gatherings
- Parent education forums
- Mass media campaign to influence change.

Children are our priority

- Children underwent preventative health checks and accessed necessary treatment and medication where required, while we worked with parents and caregivers to help address the underlying causes

- The majority of child-related cases were for the treatment of malaria
- 4886 pre-school and school students were provided with new sanitation facilities. This had a significant impact both on the hygiene status of the school grounds and on the regular attendance of girls

The public health program targeted women through a network of mothers groups where social mobilisers educated women on the importance of ante-natal care, mother and child nutrition, institutional delivery and signs of complication in pregnancy.

At least 18,563 people benefited from integrated community approaches to health and well-being, which includes a range of services such as maternal and child health care, nutrition and oral rehydration therapy.

A must for both sexes

Women were shown the importance of:

- Ante-natal care
- Mother and child nutrition
- Institutional delivery and signs of complication in pregnancy

Men were made aware of the importance and benefit of good maternal health care and were engaged in behaviour changing discussions on family planning.

People living with disability benefited equally from all areas of our health programs.

SUB-SAHARAN AFRICA

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Uganda

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Sri Lanka

IMPACT



Above: Child sponsorship in the Philippines empowers children and families with an understanding of the importance of clean water, sanitation and hygiene
Photo: Daniel Christiansz, International Needs Australia, 2015 (ID: 48568)

Salai is four years old and the youngest child in his family.

In January 2015, Salai's parents welcomed the opportunity to enrol him in an Early Childhood Centre through INA's 'Strengthening Early Childhood Care, Protection and Development' project.

In the villages of Myanmar, where this project operates, most parents have very little knowledge of basic healthcare or personal hygiene, and many families do not have easy access to clean drinking water. This leads to a high incidence of preventable water-borne diseases among the communities.

At pre-school, Salai and his peers learn about basic hygiene such as the importance of drinking clean water and hand washing. They also learn about good nutrition and healthy eating habits.

Since his enrolment in pre-school, Salai has become more confident and shares what he has learnt at home with his family. Before meals, he tells his father, "Dad, you should wash your hands first before eating". Salai encourages his parents to wash their hands with soap after going to the toilet.

Salai will also take this knowledge to school with him and share it with his new teachers and class mates. Eventually he will also pass this knowledge on to his own children thus creating a healthier future for generations to come.

**Names have been changed*



*A child washes his hands at pre-school, where children learn about health and hygiene.
Photo: Victoria Wingjan, International Needs Australia, 2015 (ID: 44456)*

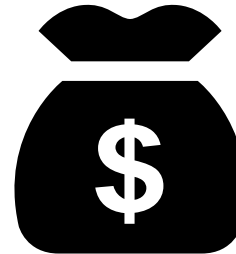
INTERNATIONAL PROGRAMS EFF



Over 4 in 5 participating households have moved towards food security



Through our partnerships we have impacted the lives of 65,017 people across 8 countries



95% of participants in our Ethiopia livelihoods program have increased their income



The household incomes of participating farmers in Uganda have increased by 40%

OUR PARTNERSHIPS ARE MAKING A DIFFERENCE

This year, International Needs Australia worked in close collaboration with eight local development partners to plan, implement and monitor our community development programs. Through these quality partnerships that focus on impact, sustainability and value for money, together, we have been able to impact the lives over **65,000** people across eight countries, while positively influencing many more.

20 **LEARNING FROM EACH OTHER**
Much focus has continued to be placed upon building partner

capacity to manage programs more effectively, with particular emphasis on child protection and disability-inclusive development. Representatives from our partners in Ethiopia were able to undertake a learning tour by visiting our partners in Uganda, with a particular focus on the development of community-based child protection committees and local empowerment models of agriculture.

BEING RECOGNISED AND SOUGHT AFTER.

We were pleased to be invited to present to the wider Australian development community at an ACFID pre-conference event in Sydney, focussing on Innovation in the

Australian NGO Co-operation program, as a representative of smaller agencies. Our presentation highlighted the innovation and change introduced by our partner in Uganda as a result of investment in targeted and incremental organisational strengthening.

ENSURING BEST PRACTICE THROUGH EVALUATION.

Our monitoring and capacity building visits to Sri Lanka, India, the Philippines, Ghana, Uganda, Ethiopia, Myanmar and Nepal resulted in the implementation of recommendations that continued to strengthen program effectiveness. Of particular note, we terminated a program in Sri Lanka that did not meet our quality

standards and commenced a new program in the war-torn North of the country, with an alternative partner that meets our expectations of best practice in professional development management.

Our project 'Preventing the commercial sexual exploitation of children' in Ghana drew to a successful close. To ensure sustainable impact, our partner in Ghana is now linked with the Ministry of Gender, the Accra Municipal Assembly, the Department of Community Development and the Department of Children, to position and monitor the issue within the context of the national child protection effort.

EFFECTIVENESS

A GREAT OUTCOME

An independent evaluation of our Education and Community Development Program in Ethiopia was commissioned by INA and funded by the Department of Foreign Affairs and Trade. The Consultants found that the project had achieved its objectives and noted that:

- 98% of children were now attending school
- Family health status had improved and health expenses decreased by 75%
- The income of 95% of participants involved in the project's income generation activities had increased
- Self-help groups formed by the project had made a significant contribution towards building unity and harmony in the community
- Awareness campaigns had brought about attitudinal and behavioral changes towards people living with disability

The evaluation confirmed the success of many of the project's strategies and identified a range of lessons and recommendations that have been integrated into a second and expanded phase of the program.

Right: Families in the Philippines learn about the importance of good nutrition through International Needs Australia's Child Sponsorship Program. Mary is proud that she helps provide her community with nutritious food, and one day hopes to feature on Masterchef.

Photo: Daniel Christiansz, International Needs Australia, 2015 (ID: 48825)



STORY: INCOME ENHANCEMENT



*Badru has increased his income through the sale of 50 banana crops and 5 bags of fertiliser
Photo: Charles Ochola, International Needs Uganda, 2015 (ID: 57578)*

INA's 'Income Enhancement for Subsistence Farmers' project in Uganda continued to ensure that the household incomes of participating farming families were increased, due to improved farming knowledge and practice. We are delighted to be able to report back that all participating farmers are now able to afford at least two healthy meals each day for their families, as well as pay school fees for their children and cover previously unaffordable medical expenses.

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The delayed onset of rains during the rainy season made many farmers in Uganda anxious. It rained twice

in the first week of March, making many farmers believe that the rains had begun and so they rushed to plant their crops. Then came a three week dry spell just after the planted seeds had germinated, which affected most of their crops. Many of these farmers lost their seeds, as there was insufficient water to support the germination and subsequent growth of these new seedlings. Fortunately, planting materials had not yet been distributed amongst the farmers participating in our project, as they had already been advised to wait for the true start of the rainy season before planting. Unpredictable weather patterns remain one of the major challenges facing farming families in Uganda.

One new farmer group successfully piloted a joint marketing initiative of their maize produce. 25 of these farmers have already repaid their original loans 'in kind' from their harvest. In a strategic and collaborative effort to multiply the benefits of their harvest, 2,100 kilograms of maize grain was collected and stored for three months. The price of maize grain doubled over the three months from 15c to 30c per kilogram.

By collecting, storing and jointly

marketing their produce, these farmers avoided exploitation by middle men, maximized their harvest's profitability and subsequently doubled their incomes. These farmers have also started a savings and credit scheme within their group so as mobilise resources for investing in other income generating activities. They have already saved up to \$5,000. The \$730 from

This sustainable approach is transforming the lives of farming communities in Uganda.

the sale of their maize produce will be added to this credit fund so that they can lend money to other farmers to invest in various income-generating enterprises. This sustainable approach is transforming the lives of farming communities in Uganda.

Ahmad Tozi is a member of one of the farmer groups in the Buikwe district. At 62 years of age, Ahmad has been





involved in maize farming all his life, but the maximum yield he has ever harvested is 500 kilograms per acre.

Sales from his newly tripled harvest will help him provide for the needs of his 5 children who are all at secondary school.

Once he decided to participate in our project, Ahmad noticed that his harvest had increased. In August 2015, after training in improved agricultural practices, he was provided with 10 kilograms of hybrid maize and 10 sacks of organic fertilizer worth \$72. He paid the initial deposit of \$22 and by January 2016, Ahmed had harvested 1,500 kilograms of maize grain, three times the quantity he previously harvested from the same piece of land. Ahmad also decided to store his harvest to ensure increased market price, a method he learnt through his trainings from the project. Ahmad's 1.5 tonne maize grain is presently valued at \$522.

Ahmad repaid the Farmer's Association with a 100 kilogram bag of maize grain valued at \$35. Sales from his newly tripled harvest will help him provide for the needs of his 5 children who are all at secondary school. He also plans to save some of the money to buy a heifer to generate money from the sale of its milk.

Our project continued to promote the use of organic chicken litter fertiliser as opposed to industrial fertiliser. This helps in the preservation of the environment by not contaminating the nearby water sources where the fertilizer is applied. By encouraging improved and sustainable farming practices amongst participating farmers, this ensures environmental protection.

A 5 tonne tractor trailer was purchased to be shared amongst participating farmers to ease transportation of farming equipment and produce.

A new participant in our project Asman Gizamba, who lives with a disability, recalls, "I wanted a heifer from the project and I was told to submit my request. I doubted whether I would be selected, given the high level of competition against able-bodied people. And I had only half of the required initial payment. When I was called to pick my heifer, I could not believe it!".

Some of the funds that we receive in support of our Income Enhancement for Subsistence Farmers project go towards the cost of engaging veterinary experts to verify and recommend the farm animals to be delivered for distribution to participating farmers. These funds also help to ensure that quality farm products and livestock are supplied to participating farmers. A 5 tonne tractor trailer was also purchased to be shared amongst participating farmers to ease transportation of farming equipment and produce.

Providing a forum for participating farmers to voice their views and concerns through farmer groups assists us in constantly improving our project. Farmer leaders are involved at every stage of the process, such as project planning, sourcing supplies, selecting suppliers, identifying and selecting participants, collecting initial payments and distributing farm products. This demonstrates an empowering and sustainable approach to our holistic and innovative development project.

Participating farmers are able to increase their household incomes through improved farming knowledge and practice

Photo: Charles Ochola, International Needs Uganda, 2015 (ID: 43871)



Participating farmers are able to increase their household incomes through improved farming knowledge and practice
Photo: Charles Ochola, International Needs Uganda, 2015 (ID: 44456)

COMMUNICATIONS & INNOVATION

OUR MISSION IS OUR GUIDE MAP

In 2015, we enunciated our new Mission Statement:

"We are committed to building innovative partnerships for community well-being and empowering women and children in our work".

Throughout 2016, we brought our Mission Statement to life in everything we did.

Our Strategies were driven by the key words commitment, innovation, partnerships, community and empowerment with women and children at the core. Our communication strategy was driven by the one word that summarised so much of what we are and what we do...we are transformational.

From the Chair of our Board, our Board Directors, through our CEO and down to staff and volunteers, we signed off on a year to set the scene for future

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growth - not just for growth's sake - but for the sake of reaching more of those who are at great risk and living

in some of the poorest countries on earth.

NEW BRAND IMAGE FOR FUTURE GROWTH

We changed our face. Not that we disliked the old one:

INTERNATIONALneeds™
AUSTRALIA

In order to be seen by a wider audience of potential supporters we needed a fresh face which both attracts attention and presents an image of breaking new horizons:



INA - Because poverty should not be a life sentence.

Loyalty shown by our wonderful supporters

We've changed the way we look and we're changing the way we speak. We've even modified the way we work with our partners in the field.

But what will never change is who we are and why our supporters have remained loyal. We are a Christian organisation living out our faith by assisting - and empowering - women, children and whole communities to break free from the yoke of poverty.

Thank you to our Regular Givers who supported Children, Women and Communities throughout this financial year.



Thank you to all those who supported our urgent appeals.

SPRING 2015

The Widow's Mite Appeal - where we appealed for support so that women could start their own businesses and look to a better future for the first time in their lives.



Christmas 2015: Our Christmas Gift Catalogue

Each gift represented a part of one of our projects. Each gift made a difference.



AUTUMN 2016:

Journey of a Lifetime Appeal

Community Education in Uganda appealed for the chance for children to broaden their horizons and their dreams.



Tax Appeal 2016: Project:150

You helped us build kindergartens in Ethiopia.



And...we celebrated birthdays and Christmas for those communities where children are linked to supporters in Australia.

AMBASSADORS TO THE FORE

Not-for-profit organisations are constantly and thankfully underpinned by dedicated volunteers. Our staff were continually supported by wonderfully generous volunteers who worked with us in the office assisting with mail outs, research, data entry and so many more important tasks. In the market place, our Ambassadors ran film nights and supporter meetings - even an arduous bike ride.

A special mention to volunteer Ambassador Alan Birkett who has tirelessly and selflessly dedicated his time and energy into raising funds and awareness for Project Joshua in the Philippines.

Right: International Needs Australia's Ambassador, Ray Ternes participates in a bike ride to raise funds for our program in Uganda
Photo: ID 57583



OUR PARTNER IN UGANDA CAME DOWN UNDER

INA supporters and friends, school children and church attendees were afforded the privilege of listening to the Reverend Justus Miwanda, our project partner and CEO of International Needs Uganda. Justus delivered a strong message on the need to support the empowerment of women with continued financial assistance, so that children within our project communities can receive an education, nutrition, health care and protection.

The digital age is not only with us but racing past many who are entrenched in traditional communication methodology. INA will always speak to our current supporters through communication avenues that they are most comfortable with - mail, telephone and in person. However, we must now recognise that many in the younger generation look to the digital world through mobile phones, lap tops and

tablets to communicate through Facebook, Twitter, Snap Chat and a myriad of other, constantly evolving digital streams.



This is both exciting and challenging. The new financial year 2016/17 will see the launch of new and exciting digital programs - SHE (a movement to support females both young and old), iChild (an exciting new communication link between children across the globe and our supporters in Australia), and additional digital programs yet to be developed for digitally based streams yet to be created. That's our new world and that's what we are planning for.

JUST ONE DAY

EMPOWERING A NEW GENERATION

Our Just One Day and Just Like Me programs work in partnership with Australian primary schools to empower students, teachers and parents alike.

Launched in this financial year, Just One Day added the practical fundraising response mechanism for the primary school students and teachers who also took part in the experiential learning of the Just Like Me workshops.

"As a result of Just One Day, the children have a much greater understanding of the people that live in this world and the conditions that they live in. I believe our children here now have a greater empathy and understanding of how fortunate they are. Every school in the nation should be doing Just One Day."

Ian Bunston, Assistant Principal
Rangeview Primary School

4500 students lived simply for Just One Day. 13 schools in Victoria and Tasmania supported them. Thank you to all those who caught the vision for their students.

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"The fundraising was the celebration of the learning. We have done all this learning, we have made a difference and we know where that money is going to go, because we have studied and know the difference it's going to make."

Alex Box, Teacher
Rangeview Primary School

Victoria: Albion North PS, Lynbrook PS, Mooroolbark East PS, Our Lady of Good Counsel, Rangeview PS, St Benedict's PS, Strathcona, Trinity Grammar, Meadow Heights PS, Gladysdale PS.

Tasmania: Devonport Christian School, Geneva Christian College, St Aloysius Catholic College.

"Every School in the nation should be doing Just One Day"

In the future, we're confident that as more and more schools experience the Just Like Me workshops, they'll learn that they can do something tangible to help, via the Just One Day experiential fundraising model.

We look forward to capturing hearts and minds of teachers and students right across Australia.



Children at Rangeview Primary School carried buckets of water on their heads as part of the Just One Day program
Photo: Breanna Williamson/International Needs Australia, 2016 (ID: 57309)

MAKING A DIFFERENCE

EDUCATION AND CHILD RIGHTS



2,706

children were enrolled in school



11,325

people were made aware of the importance of education and child rights



19,702

people were made aware of the importance of child protection

HEALTH AND HYGIENE



40,141

people now have a better understanding of safe hygiene practices



20,643

people benefitted from greater health and wellbeing



5,593

people accessed health screening services

WOMEN'S EMPOWERMENT



8,791

people were made aware of the equal rights of women and girls



1,284

people participated in training to increase their income

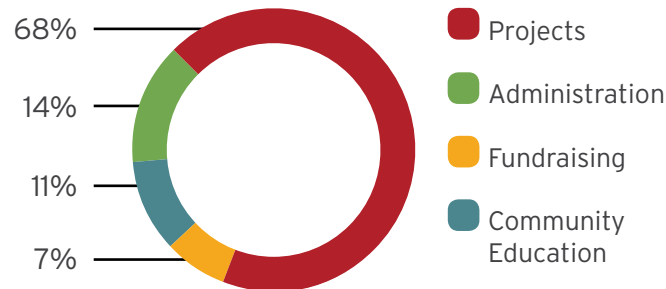


8,938

people were made aware of harmful cultural practices

FINANCIAL REPORT

2016 EXPENDITURE ON REVENUE



FY16 has been a year of change and transformation. Our new Board Chair was appointed and Board members were added. A new management team was also established.

Overall, revenue has declined by \$200K compared with FY15. Government funding was \$50K less and public donations have generally declined due to tough economic pressures and a shrinking donor base.

Our new program Just One Day was launched to engage primary school children and their families. As this was a pilot project in FY16, we anticipate that revenue raised through this program will grow in coming years, based on the positive feedback from participating schools.

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We plan to continue to target new audiences and donors - particularly the younger generations.

Due to decreased revenue, the Board and management team were very conscious to control expenditure. \$200K less was spent in FY16 than in FY15.

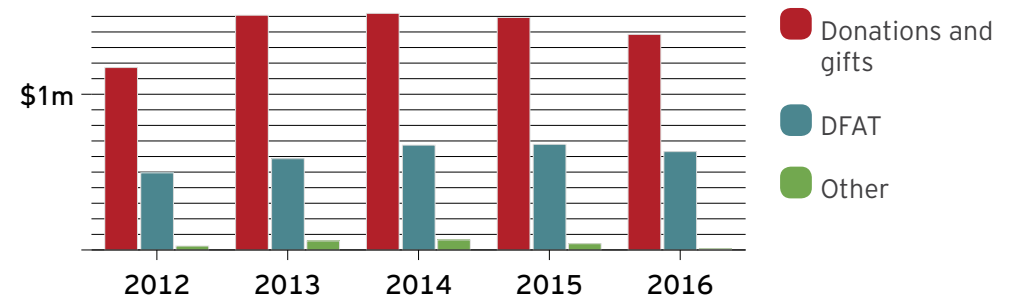
FY16 also saw huge improvements to our internal finance systems. We implemented new management reports, a new chart of accounts and addressed issues on governance and compliance. We are now in a better position to enable INA to move forward in the next growth phase of our organisation.

A full copy of our Financial Reports for FY16 is available on our website internationalneeds.org.au/financialreports

BOARD DECLARATION

The Board of International Needs declares that the accompanying concise financial report is presented fairly in accordance with applicable Australian Accounting Standards and is consistent with the Com-

REVENUE OVER THE PAST 5 YEARS



pany's 30th June 2016 financial report.

In respect of the 30th June 2016 financial report of International Needs, the Board declares that:

1. The Company is not a reporting entity because there are no users dependant on general purpose financial statements. Accordingly special purpose financial statements have been prepared for the purposes of complying with the Australian Charities and Not-for-profits Commission Act 2012 requirements to prepare financial statements to the members of International Needs.
2. The financial statements and associated notes comply with Accounting Standards and the requirements of the Australian Council for International Development Code of Conduct (ACFID).
3. The summary reports have been prepared in accordance with the requirements set out in the ACFID Code of Conduct. For further information on the

Code please refer to the ACFID Code of Conduct Implementation Guidance available at www.acfid.asn.au

4. The financial statements and notes give a true and fair view of the financial position as at 30th June 2016 and performance of the Company for the year then ended, and
5. In the Board's opinion, there are reasonable grounds to believe that International Needs will be able to pay its debts as and when they become due and payable.

This statement has been made in accordance with a resolution of the Board made on 26th October 2016.

Ian Curtis
Chair

Richard Lim
Treasurer

INCOME STATEMENT FOR THE YEAR ENDED 30TH JUNE 2016

	2016 (\$)	2015 (\$)
REVENUE		
Donations and Gifts	1,393,504	1,492,840
Grants		
Government Grants	620,569	673,068
Interest on DFAT Funds	3,660	5,268
Investment Income	4,823	10,185
Other Income	220	29,939
TOTAL REVENUE	2,022,776	2,211,300
EXPENSES		
Program Expense		
Funds to International Programs	1,243,089	1,460,115
Program Support Costs*	269,697	220,090
Community Education Expense	160,836	65,627
Fundraising expense	232,256	355,375
Accountability & Administration expense	305,333	335,341
TOTAL EXPENDITURE	2,211,211	2,436,548
Excess/(Shortfall) Of Revenue Over Expenditure	(188,435)	(225,248)

Note: During the financial year, International Needs Australia had no transactions in the Political or Religious Adherence Promotion category or Non-Monetary Income and Expenditure categories.

*The increase in Program Support Costs from last FY to this FY is due to a change in cost allocation in the new chart of accounts.

STATEMENT OF FINANCIAL POSITION AS AT 30TH JUNE 2016

	2016 (\$)	2015 (\$)
CURRENT ASSETS		
Cash and cash equivalents	364,263	340,763
Trade and other receivables	12,367	25,768
Held-to-maturity investments	20,000	130,000
Other	7,267	6,041
TOTAL CURRENT ASSETS	403,897	502,572
NON-CURRENT ASSETS		
Property, plant and equipment	30,786	80,282
TOTAL NON-CURRENT ASSETS	30,786	80,282
TOTAL ASSETS	434,683	582,854
LIABILITIES		
Current Liabilities		
Trade and other payables	23,701	19,898
Provisions	34,139	36,716
Other	66,100	23,224
TOTAL CURRENT LIABILITIES	123,940	79,838
NON-CURRENT LIABILITIES		
Provisions	7,452	11,290
TOTAL NON-CURRENT LIABILITIES	7,452	11,290
TOTAL LIABILITIES	131,392	91,128
NET ASSETS	303,291	491,726
EQUITY		
Reserves	15,267	23,112
Retained Surpluses/Deficits	288,024	468,614
TOTAL EQUITY	303,291	491,726

Note: At the end of the financial year International Needs had no balances in Inventories, Assets held for Sale, Investment Property, Financial Assets and Borrowings categories.

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30TH JUNE 2016

	Capital reserve (\$)	Retained profits (\$)	Total equity (\$)
BALANCE AS AT 1 JULY 2014	572,820	144,154	716,974
Excess/Deficit of Revenue over Expenses	-	(225,248)	(225,248)
Amount transferred (to) from Reserves	(549,708)	549,708	0
BALANCE AS AT 1 JULY 2015	23,112	468,614	491,726
Excess/Deficit of Revenue over Expenses		(188,435)	(188,435)
Amount transferred (to) from Reserves	(7,845)	7,845	-
BALANCE AS AT 30 JUNE 2016	15,267	288,024	303,291

Note: International Needs had no other changes in equity for the financial year.

TABLE OF CASH MOVEMENTS FOR DESIGNATED PURPOSES
FOR THE YEAR ENDED 30TH JUNE 2016

	Cash available at beginning of the FY	Cash raised during the FY	Cash disbursed during the FY	Cash available at end of the FY
PROJECTS - GENERAL				
DFAT Projects - DFAT	13,666	662,833	676,499	0
DFAT Projects - Match Funds	149,784	820	150,604	0
Ghana	16,846	112,339	127,312	1,873
India	18,682	85,407	98,263	5,826
Indonesia	1,632	2,196	3,828	0
Kenya	41,872	28,833	26,995	43,710
Nepal	1,113	3,563	4,676	0
Philippines	88,827	320,517	394,076	15,268
Sri Lanka	23,073	81,900	104,973	0
Uganda	30,834	318,724	334,866	14,692
Other Projects	14,366	19,830	34,196	0
TOTAL FUNDS FOR PROJECTS	400,695	1,636,962	1,956,288	81,369
Total for other purposes	70,068	385,814	152,988	302,894
TOTAL CASH AVAILABLE	470,763	2,022,776	2,109,276	384,263

AUDITOR'S INDEPENDENCE DECLARATION UNDER DIVISION 60 OF THE AUSTRALIAN CHARITIES AND NOT-FOR-PROFITS COMMISSION ACT 2012 TO THE DIRECTORS OF INTERNATIONAL NEEDS

I declare that, to the best of my knowledge and belief, during the year ended 30th June 2016 there

have been:

- i. no contraventions of the auditor independence requirements as set out in the Australian Charities and Not-for-profit Commission Act 2012 in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.



Matthew Hung, CA
rdl.accountants
23rd September 2016
Blackburn, Victoria

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF INTERNATIONAL NEEDS

Report on the Financial Report

We have audited the accompanying financial report, being a special purpose financial report, of International Needs (the company), which comprises the statement of financial position as at 30th June 2016, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report and have determined that the accounting policies described in Note 2 to the financial report are appropriate to meet the requirements of the Australian and Not-for-profits Commission Act 2012 and are appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of a financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We have conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and

plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian and Not-for-profits Commission Act 2012.

Opinion

In our opinion the financial report of International Needs has been prepared in accordance with Division 60 of the Australian and Not-for-profits Commission Act 2012, including:

- a. giving a true and fair view of the company's financial position as at 30th June 2016 and of its performance for the year ended on that date; and
- b. complying with Australian Accounting Standards to the extent described in Note 2 and complying with Division 60 of the Australian and Not-for-profits Commission Act Regulation 2013.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 2 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the Australian and Not-for-profits Commission Act 2012. As a result, the financial report may not be suitable for another purpose.



Matthew Hung, CA
rdl.accountants
23 September 2016
Blackburn, Victoria

ACFID CODE OF CONDUCT



ACFID
MEMBER

International Needs Australia is a signatory to the Australian Council for International Development (ACFID) Code of Conduct.

The ACFID Code of Conduct defines minimum standards of governance, management and accountability for nongovernment development organisations (NGDO's).

Adherence to the Code is monitored by an independent Code of Conduct Committee elected from the NGO community. Our voluntary adherence to the Code of Conduct demonstrates our commitment to ethical practice and public accountability.

More information about the ACFID Code of Conduct can be viewed on the World Wide Web at www.acfid.asn.au or email: code@acfid.asn.au

Tel: (02) 6285 1816 Fax: (02) 6285 1720

Code of Conduct - Auditor's Opinion

In our opinion, International Needs has complied, in all material respects, with the financial reporting requirements of the Australian Council for International Development Code of Conduct for the financial year ended 30th June 2016.

For a better understanding of the full scope of our audit, this opinion should be read in conjunction with our audit report on the annual statutory financial report upon which we expressed an unqualified audit opinion.

Matthew Hung
Audit Partner
rdl.accountants
Chartered Accountants
23rd September 2016

LET'S CHAT

ACCREDITATION

International Needs Australia is fully accredited with the Australian Government Department of Foreign Affairs and Trade.

International Needs Australia is an ACFID member. As a member and signatory to the code of conduct International Needs Australia is required to meet high standards of corporate governance, public accountability and financial management. For more information on the Code, visit the ACFID website on www.acfid.asn.au or email code@acfid.asn.au

If you believe International Needs Australia has breached the ACFID Code of Conduct you may lodge a complaint here: www.acfid.asn.au/content/complaints

International Needs Australia supports the Make Poverty History campaign and the Micah Challenge.

International Needs Australia would like to acknowledge the incredible people who have volunteered their time, energy and talents throughout 2015/16. INA could not function nearly as effectively without their support.

DFAT ACCREDITED



ACFID MEMBER



WE SUPPORT

campaign for
Australian Aid
MAKE POVERTY HISTORY



THIS ANNUAL REPORT IS ENVIRONMENTALLY FRIENDLY



PCF Processed
Chlorine Free

We welcome any feedback or suggestions. For International Needs Australia's Complaints Policy or to make a complaint please visit www.internationalneeds.org.au/complaints

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