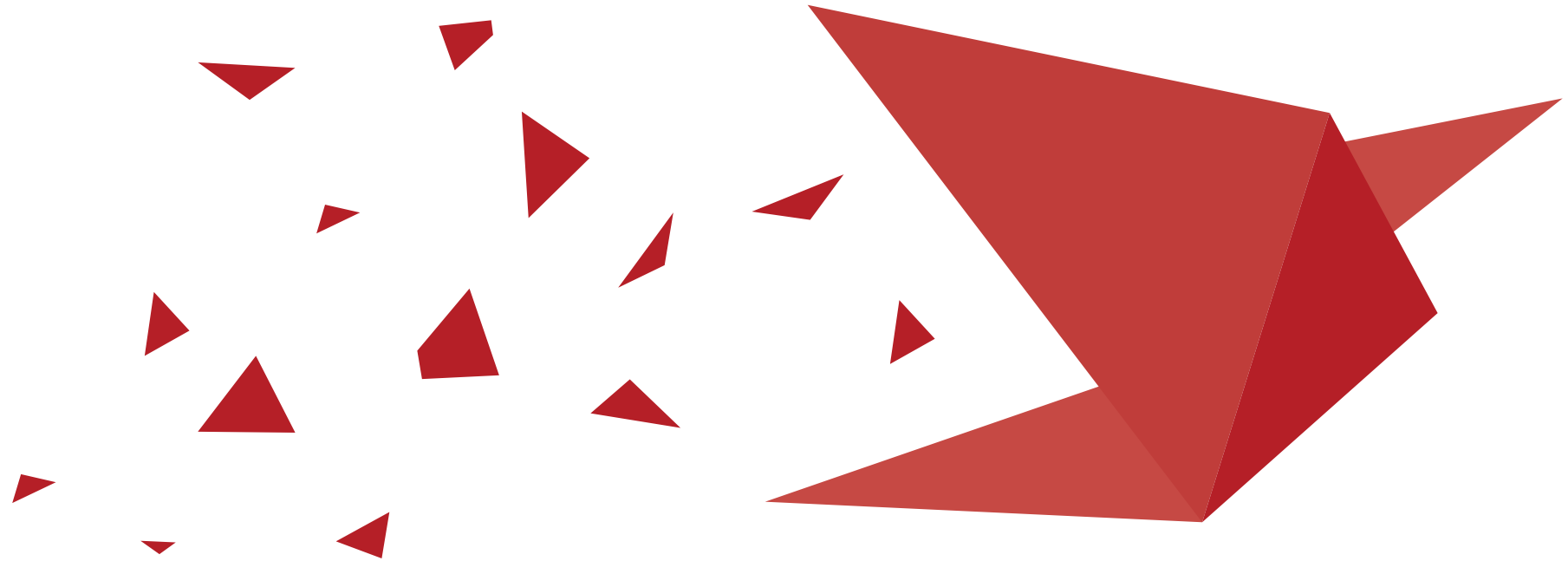


# INA

• ANNUAL REPORT •



# 2017





Farmers in Ethiopia are increasing their household income through agricultural training and access to improved seeds provided by INA.  
*Photo: PriFemando/INA (ID:9586)*



# INSIDE



# WHO WE ARE

## INA'S VISION

INA is a Christian organisation journeying to create a just world where girls and boys, men and women are treated equally with respect, dignity and opportunity to reach their full potential.

## INA'S MISSION

We are committed to building innovative partnerships for community well being and empowering women and children in our work.

## INA'S CORE VALUES

**We are Christian:** We are motivated by the example of Jesus, reaching out to the poor, marginalised and oppressed of the world.

**We value and respect people of all ages, gender, race and creed:** We do not discriminate against any person but treat all equally and with dignity.

**We are committed to empowering local communities:** We promote self-reliance and community ownership; participation that is both inclusive and genuine.

**We are a voice for the poor, the disadvantaged and the oppressed:** We advocate for just actions that bring positive change to the lives of the poor.

**We are stewards of natural, human and financial resources:** We are transparent and accountable, at all times striving to maximise our impact and effectiveness.

**We demonstrate integrity and commitment:** We are ethical and passionate about meaningful and quality partnerships, both in Australia and abroad.



**Centre Background Photo: Child Rights Club members in Myanmar**  
*Catherine Middleton/INA (ID:93934)*  
**Right Background Photo: Preschool children in Myanmar**  
*Kylie Wingjan/INA (ID:87622)*



# OUR GOALS

## STRATEGIC GOAL 1

Gender equality for women, men, girls and boys

## STRATEGIC GOAL 2

Promote healthy, safe, educated children

## STRATEGIC GOAL 3

Build alliances and be a voice for the voiceless

## STRATEGIC GOAL 4

Strong relational supporter transformation



# GOVERNANCE

## OUR GOVERNANCE

The Board of INA is responsible for the governance of the organisation. Board members are selected based on their skills and experience and all serve on the Board voluntarily.

The Board sets the strategic direction for INA and reviews the performance of the organisation against set targets. Each year the Board approves the annual budget and is also responsible for appraising the performance of the Chief Executive Officer.

During the year we have said farewell Belinda Knight. To fill vacant positions we have put forward two nominations for appointment to the board. We look forward to them being accepted at the AGM.

## GOVERNANCE COMMITTEES

A number of governance committees comprising both Board Members and external professionals provide input to the Board. Each of these committees report directly to the Board and support the Board in discharging its governance duties through monitoring and reviewing key strategic initiatives and organisational policies as well as by making recommendations.

The Finance Risk and Audit Committee assists the Board to fulfil its corporate governance responsibilities in relation to financial reporting, the application of accounting policies, financial management, internal control, risk management and compliance systems and occupational health and safety.

The Development Committee ensures the quality and integrity of our development programs are monitored and reviewed and that our programming strategy is consistent with the organisation's strategic plan.

## ANNUAL GENERAL MEETING

The 2017 Annual General Meeting of INA was scheduled for the 22<sup>nd</sup> of November 2017.



# BOARD OF DIRECTORS



**IAN CURTIS**  
Chair  
Ex Officio All Committees



**WILLIAM MURCUTT**  
Deputy Chair  
Finance, Risk & Audit Committee



**DARYL CROWDEN**  
Board Member  
Development Committee



**RICHARD LIM**  
Treasurer  
Finance, Risk & Audit Committee



**SHELLEY NAYLOR**  
Board Member  
Finance, Risk & Audit Committee



**IAN NEIL**  
Board Member



**BELINDA KNIGHT**  
Former Board Member  
Resigned 16<sup>th</sup> September 2016



# FROM THE CEO



Since joining INA in April 2015, I have worked closely with the board and staff to evolve INA. The goal was, and still is, to revitalise our image, and be recognised as a relevant and professionally modern Christian overseas development organisation.

In this time, I am proud to say that we have laid many foundational building blocks, giving us a solid platform for the organisation to continue to be reinvigorated and renewed. However, this has been at a time when there have

been widespread difficulties across the international aid and development sector.

Many agencies are struggling with reduced revenue, and we too have experienced the pinch. Donor fatigue is an issue in a very uncertain economic environment. In addition, cynicism with the effectiveness of overseas aid has been highlighted along with fears about security and safety. Australians are increasingly hesitant and selective with where they give.

This just makes us ever more humbly appreciative to you, our loyal supporters, donors and volunteers who have been journeying with INA for decades. We have been truly blessed. We know that sometimes changing life circumstances make it hard to support financially, but we are grateful for whatever support you have been able to so generously give. Your selflessness and commitment to us is the reason we are able to help those in need.

While we have not been able to reach our vision to increase revenue this financial year, we were able to achieve a small surplus, which stands as a

testament to not only the faith and dedication of the staff, but also to the loyalty of our supporters. We are so grateful to each and every one of you for standing with INA.

The programs that we are running in the field have remained solid, with many reported success stories and changed lives, giving us hope that we will soon be able to expand the excellent work/ministry on the ground. Despite a plateau in funds, we were able to increase our reach in the field by 35%, something we are enormously proud of.

The stories of impact on the following pages are the reason why we keep pushing forward despite challenges. Each person whose life is changed for the better - every family with enough food, every woman with a successful business, and every child protected and educated - they make the fight worthwhile.

I am deeply appreciative of the strong guidance given by the Board Chair Ian Curtis and Directors in governing the organisation, as well as to me personally. The contribution of the external experts on the Development

Committee, and Finance, Risk and Audit Committee is highly valued as that has enabled us to have additional expertise we would not otherwise have had.

INA's challenge in the coming year is to ensure we expand the names we have on our database so that more donors will select INA as their 'Charity of Choice' amidst the clutter and crowding in the aid sector.

With your support, INA will continue to be excellent and effective in the field so that more and more vulnerable communities will be empowered to rise out of extreme poverty and experience the unconditional love of Christ irrespective of age, gender, caste or creed.

God bless us all.

A handwritten signature in blue ink that reads "Pri Fernando". The signature is fluid and cursive, with a long, sweeping tail on the letter 'o'.

Pri Fernando, CEO



# FROM THE BOARD CHAIR



It seems *de rigueur* for most of these sorts of reports to commence these days by saying something akin to “It has been a tough year...” Unfortunately that is our experience as well.

We started the year with high hopes and operated accordingly, running with multiple initiatives to see our vision come to life.

After our previous investment in updated data management and additional marketing staff, we looked to launch our new image and support our new marketing and engagement programs.

With the investment in our new logo, we began our re-branding exercise, notably coming together in our new website. We started new programs such as SHE, continued growing Just One Day, and were hopeful that all of these initiatives would give us new cash-flow and enlarge our donor base.

However, these initiatives did not prove as immediately successful in providing the cash-flow as we would have liked. As a result your Board felt they had no option but to ask management to reduce costs and cut back on some new initiatives. In amongst the changes we were sad to see a couple of staff members leave, while others made the sacrifice of reducing their working hours. We are so grateful to management and staff for the spirit in which they did all these things.

The INA board now feels that the situation has stabilised and we confidently look forward to some of the investments we made slowly but surely bearing fruit over these coming years. At the end of June we were grateful to generate a slight surplus this year while still meeting all our obligations.

One of our Board members, Belinda McCullough-Knight resigned from the Board this year. We will miss her input. This reduced the board to six members so we are currently working towards having two candidates move through our processes and joining the Board to fill two casual vacancies pending election at the upcoming Annual General Meeting.

Janelle Richards has extensive Human Resources experience both in Australia and overseas, while Shirley Reeder has built a successful consultancy company in challenging corporates and NGOs to develop new initiatives and thinking differently about the world they face. We look forward to having both of these very worthy additions to the Board.

A process of annual evaluations of Board members was also held. We approved a new Constitution which is a little more up-to-date in terms of the expectations around term limits and Board member elections.

I am grateful to all Board members and those who serve voluntarily on our two committees for the gift of their time and expertise in the service of the poor. The organisation

is in good hands from a governance perspective. I am also very grateful to Pri Fernando (CEO) and her staff for their dedicated service throughout the year under review.

And, last but not least, we are so grateful to all our donors who have given unstintingly and sacrificially throughout the year. Your partnership with the poor means so much to us, and we are privileged to be a part of your response. We thank God for the way He has overseen INA this year and look for His continued blessing on all we are trying to achieve together.

Every blessing!

A handwritten signature in blue ink, appearing to read 'Ian Curtis'.

Ian Curtis, Board Chair

# EDUCATION & CHILD RIGHTS

## THEMES

The link between education and poverty reduction is strong and there is much evidence that shows how education has the power to break the poverty cycle. The longer young people stay in school the more likely it is that they will contribute to the economy, will be better paid for the work that they do, will marry later and will start having their own children later. In addition to the long-term benefits that contribute to poverty reduction, every child has the fundamental right to physical, spiritual and emotional care, protection, education, identity and enjoyment.

Through our local development partners, we worked with children, schools, social service providers, parents and communities as part of our Education & Child Rights program. Focussing on awareness-raising, building child protection capacity and counselling for both parents and children, 27,938 were enrolled in and consistently attended school. Children and

# 10

young people from highly vulnerable circumstances were enabled to remain in school where they benefited from quality education, tutorial support, career and life guidance, a safe place to develop identity and belonging, health and well-being services and the opportunity to contribute to the improvement of their communities.

## 2,751

*children were enrolled and retained in school. This includes formal education ranging from pre-school to tertiary*

Community-led child protection networks continued to strengthen and linkages to government duty bearers were identified and developed for enhanced sustainability. Child-protection committees were successful in uncovering and addressing many child-rights abuses while children were trained in Child-Lead Participatory Action Research, taking a hands-on role

## 27,938

*women, men, girls and boys were given an awareness about the importance of education*

in identifying community-based rights abuses and developing strategies to address these.

Parents were engaged on the importance of education and many participated in economic development activities with the aim of being able to sufficiently address household needs, with a priority placed upon child education. One of the most significant changes here was in the Philippines with the introduction of Community Managed Savings and Credit Associations or COMSCA. COMSCA gives women and men the opportunity to save, take small business loans and access funds in the event of emergencies.

## 24,403

*women, men, girls and boys participated in preventive and awareness raising activities related to child protection*

Parents are reporting a new-found dignity in being able to take control of their finances and provide for the needs of their children.

Schools and communities were empowered to understand, identify and act upon child-rights abuses, including through mass media campaigns.

Challenges persisted with some parents unwilling or unable to capitalise on opportunities for economic development, leading to a detrimental impact on the ability of the family to provide for the needs of children.

Right: Children in Nepal  
Di Buchanan/INA (ID:62783)

### SUB-SAHARAN AFRICA

Ethiopia  
Ghana  
Uganda

### SOUTH AND EAST ASIA

India  
Myanmar  
Nepal  
Philippines  
Sri Lanka





# IMPACT



## MYANMAR, Protecting Child Rights

Children and their parents in the Karen State in Myanmar have suffered from the effects of armed conflict for more than 60 years, in what is known as the longest civil war in the world. Now, with the national reconciliation process, Myanmar is taking positive steps.

However, poverty, lack of knowledge of child rights, poor access to education and child malnutrition are still serious issues. Children are often subject to abuse, neglect, forced into labour and exploited.

Democratic values such as respect for the rights of children, equality and social justice, are weak. But INA's partners and the communities we work with firmly believe that hope, change and reconciliation lies in the next generation. This is why we are working with seven communities around Thandaunggyi Township to not only teach leaders, parents and teachers about child rights violations, but to make sure that children themselves are central to the decision-making and action needed to bring about a safe, caring and supporting environment. This is where amazing young people like \*Daniel come in. Daniel is 13 years old and is the leader of one of the newly

formed Child Rights Clubs. Together with the other children in the community, Daniel has been trained in 'Child Lead Participatory Action Research' (CLPAR). He has learnt that there are laws to protect him and that he has a right to care and education.

Through CLPAR, Daniel and the other children are given a voice. Through surveying in their community, they have identified the biggest problems for children, like dropping out of school to help the family, and poor health with no access to care, and are now able to seek justice by presenting their findings to Parliament.

They are hopeful that things will improve but in the meantime, by organising the monthly Child Club meeting, Daniel and all the children in his community have a chance to get together and have some fun, while also developing and practicing the skills needed to become the change-agents of tomorrow.

\*name has been changed.



Through Child Clubs, children in Karen State are learning about their rights and their important role in building Myanmar's democratic future.

Photo: Catherine Middleton/INA

#17033

# WOMEN'S EMPOWERMENT

## THEMES

In the developing world, women have less access to economic opportunity, property ownership and decision-making, and are more likely to be victims of domestic violence. Women's empowerment is key to achieving gender equality where women and men enjoy the same opportunities, rights and obligation.

Empowerment of women requires identifying and redressing power imbalances and giving women more autonomy to manage their own lives. The empowerment of women is one of the major driving forces to reduce poverty and increase household incomes. Investing in women produces a strong return as poor women spend 90% of their income on family well-being.

Through close collaboration with our local development partners, enhanced economic opportunity for women and engaged conversations with men remained a cornerstone of our work. Subsistence

farmers - the majority being women - have had increased access to agricultural extension services and exposure to improved farming methods and quality agricultural inputs.

**13,198**

*people including (3,021 men & 3,161 boys) were provided with training on gender issues and women's (& girl's) equal rights*

Farmers' household incomes have also increased by more than 50%. The increased agricultural production and productivity has helped 85% of participating households to achieve food security, despite significant drought. In other programs, women have accessed business training, small loans and financial counselling to establish or build their small businesses.

Other women have been trained in entrepreneurial skills such as

**3,864**

*women & men participated in training and vocational training to assist them to access increased and sustainable livelihoods*

operating small kiosks, providing tailoring services and running street cafes. Significant work has been done to engage men in discussions on the benefit and value of treating women equally. Though there is much progress still to be made, a real change is taking place in community attitudes with women assuming some leadership roles and participating in household decision-making.

**60,385**

*men, boys, women & girls were exposed to activities highlighting violence against women including harmful cultural practices*

In the Philippines, new Community Managed Savings and Credit Associations have been established, providing women and men with equal opportunity to save and access small loans. In Northern Sri Lanka, women slowly re-building their lives after decades of civil conflict have been provided with similar opportunities through new Self-Help Groups. Positive signs are slowly emerging.

In some communities, measurable change around family planning is slowly taking place with both men and

women acknowledging the value of limiting family size as a mechanism towards poverty reduction. Community conversations around women's (and girls') legal rights, featured throughout the program. Gender-based violence is an area where much work still needs to be done.

As such, 60,385 people (including 16,056 men and 13,484 boys) were exposed to awareness raising campaigns and activities highlighting issues of violence against women.

**Right: Women are now experiencing economic freedom in Ethiopia**  
*Eric Van Cuylenburg/INA (ID:63714)*

### SUB-SAHARAN AFRICA

Ethiopia  
Ghana  
Uganda

### SOUTH AND EAST ASIA

India  
Nepal  
Philippines  
Sri Lanka



# IMPACT



## UGANDA, Income Enhancement for Farmers

Beatrice heard about the Income Enhancement project and farmers' groups operating in her local community and asked to join in July 2015. Three years ago she was abandoned by her husband, and is now a single mother raising nine children. Beatrice already had a plot of land that she was attempting to cultivate, however was only producing around 600kg of maize. She remembers working extremely hard and getting very little return.

Beatrice was exploited when attempting to sell her produce and did not know where to find support to develop her farming skills. She wasn't able to pay the fees to send her children to school and would often go hungry in order to make sure her children had enough to eat. When Beatrice joined the farmers group she received training and was supported with 20kg of improved drought resistant maize seeds and organic fertilizer. From this, Beatrice was able to produce 3000kg of maize at harvest (from the same patch of land that she was previously producing 600kg) which sold for 1.5 million UGX (equiv. 537 AUD) at market. With the balance, Beatrice was able to purchase her own heifer.

Most importantly, Beatrice was able to cover all of her household costs for the first time in years and send her children to school. Beatrice has

continued to plant maize and has since brought 90 chicks. She uses the manure from the chicks and cows to supplement fertilizer. Beatrice has now diversified into tomatoes, potatoes and a banana plantation. Passionate about reaching other women to share her experience and skills, she is the Chair Person of her Farmers Group and has established a savings and credit group with 30 contributing members. Beatrice herself is managing to save money each week.

She has a strong conviction that this model has the power to transform the lives of women, she says, "you don't need much, just a small patch of land to start. You don't need to go and work for the 'big' farmers doing manual labor and getting exploited. You can get much more for what you are doing by doing it right".



Abandoned by her husband, Beatrice took the opportunity available to her to become a successful and respected farming leader in her community.

Photo Credit: Joanne Rowe/INA

#17007

# HEALTH & HYGIENE

## THEMES

When people live in poverty it means they are likely to have lower levels of education and as a result a lack of awareness about disease prevention, unsafe drinking water, unhygienic living conditions, and a higher chance of living with a disability. All of these factors mean that people living in poverty are also far more likely to be living with ill-health. Poverty and poor health act together in a downward spiral, making it critical to act holistically to address the many complex contributing factors.

Through our local development partners, we used community campaigns, school programs, parent education forums, community gatherings and media to ensure 61,272 people developed a stronger awareness of hygiene practices such as purifying water, safe waste disposal and handwashing with soap.

# 14

## 61,272

women, men, girls and boys have an increased knowledge of hygiene practices

Children were given access to preventative health checks and those with medical needs were provided with the necessary treatment and medication, while parents and caregivers were given advice and help to address some of the underlying causes. We also linked with other organisations and government duty bearers to work on establishing sustainable access to medical care.

## 44,421

women, men, girls and boys benefited from integrated community approaches to health and wellbeing

People with disability benefited equally from all areas of the health program, and strong awareness links were drawn between good nutrition during pregnancy and the prevention of some forms of disability and ill-health.

3,805 pre-school and school students were provided with sanitation facilities and 32,726 children participated in school health clubs and other hygiene-related activities.

The public health program reached women through a network of

## 16,250

women, girls and boys were provided with prevention services such as ante-natal testing and immunisation

mothers' groups where social mobilisers educated women on the importance of ante-natal care, mother and child nutrition, institutional delivery and signs of complication. Female Community Health Volunteers were upskilled to continue this work on a long-term basis. Men were made aware of the importance and benefits of good maternal care and were engaged in behaviour change discussions on family planning. The number of women opting for skilled and institutional delivery continued to grow and we equipped 6 birthing centres with newborn care and obstetric equipment. However the

majority of women in our targeted areas continue to give birth at home showing there is still much work to be done.

The uptake of safe and reliable family planning methods continued to grow. Mobile reproductive health outreaches took maternal and child health services, including vaccination, ante-natal and family planning clinics to remote rural areas that have little or no access to health care. At least 44,421 people benefitted from integrated community approaches to health and well-being.

Right: Children learn the importance of washing with soap in Myanmar  
Kathryn Barres/INA (ID:66006)

## SUB-SAHARAN AFRICA

Ethiopia  
Ghana  
Uganda

## SOUTH AND EAST ASIA

India  
Myanmar  
Nepal  
Philippines  
Sri Lanka



# IMPACT

## NEPAL, Improving Maternal and Child Health

Water borne diseases, teenage pregnancy, girls excluded from school due to poor sanitation conditions, these are just a few of the challenges facing young people, particularly girls, in rural Nepal. And this is why INA and our partners are working with secondary schools to establish health clubs.

School health clubs are made up of a group of young people aged 12-15 who have committed to bringing about change for girls and boys, not only in the area of health but also in the opportunity to access education on an equal basis, and to be treated fairly and equitably at school and at home.

The club members at the participating secondary school have run water & sanitation hygiene campaigns at school and in the community. Soap is now available for regular handwashing. They are working on a plan to manage waste and make their village 'open defecation free'.

Even so, Sima\* is a young person who wants more. At age 15, she is an outspoken advocate for the education of girls and, as a member of the school health club, she is happy with the change happening, but says it's not enough.

Sima said that her school has 700 students but no access to clean drinking water, that the school toilets are inadequate for menstruating girls and

that many girls have no sanitation pads anyway, so have no choice but to stay at home.

Sima's highlighting of these issues has now opened the way for us to work with the school health club to access filters for clean water, to come up with simple solutions to make the girls toilets more private, and to teach girls and young women how to make re-usable sanitary pads. With a little help, the young people of Nepal are creating a healthier, fairer future for girls and boys, men and women.

\*name has been changed.

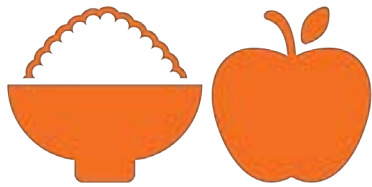


School health club members in rural Nepal discuss their plans to make school a healthier place for all students, including the girls.

Photo Credit: Kylie Wingjan/INA

# 17038

# PROGRAMS EFFECTIVENESS



In Uganda, 85% participating farming households have moved towards food security



Through our partnerships we have impacted the lives of 99,770 people across 8 countries



Replicating our success in Uganda, we have now also reached 520 farmers in Ethiopia



We opened 4 new, fully functional and operating Early Childhood Centres in Myanmar.

## PARTNERSHIPS

This year INA worked in close collaboration with 9 local development partners to plan, implement and monitor our community development program.

Through these deep and quality partnerships that focus on impact, sustainability and value for money, together we have been able to positively impact the lives of at least 99,770 people across 8 countries.

# 16

Of these, 79,304 benefitted through our Australian NGO Co-operation Program, part-funded by the

Australian Government through the Department of Foreign Affairs and Trade.

## BUILDING PARTNER CAPACITY

Much focus has continued to be placed upon building partner capacity to manage programs more effectively, with special emphasis on sustainable development. To this end, we launched ChildLink, our new approach to child sponsorship and worked with our partners to ensure the effective implementation of the new model.

The objective of ChildLink is to ensure parents and communities

are empowered to protect children from all forms of abuse and provide all possible opportunities for quality education, good health and values to grow into adulthood and as future leaders, contribute to positive change for ending injustice. Through this new approach, we provided benefit to 7,292 more children, men and women than for the same time last year.

## A NEW PARTNERSHIP

Our monitoring and capacity building visits to the Philippines, Uganda, Myanmar and Nepal resulted in the implementation of recommendations that continued to strengthen program effectiveness. Of special note, following

a two-year period of due diligence, we commenced a new partnership with the Karen Women's Empowerment Group in Myanmar. KWEG works with war-affected communities in Karen State and meets INA's standards of best practice in professional development management.

## EVALUATION

After five years, our project of Strengthening Early Childhood Care, Protection & Development in Myanmar in partnership with the Church of the Province of Myanmar, drew to a successful close. An independent evaluation of this project was commissioned by INA and funded by



the Department of Foreign Affairs and Trade. The evaluation found that the project produced good outcomes for children of early childhood age as well as their communities, concluding that the objectives of the project had been met. Communities have come to value the presence of the early childhood centres for bringing holistic development to children and for raising social awareness around health, education, child protection, childcare, sanitation and hygiene.

### A CONFIRMED SUCCESS

The evaluation confirmed that the target attendance of 550 children was met (with actual attendance exceeding 750) and the intended 50% increase to coverage was exceeded (62%). The project met 14 of the 15 UNICEF Quality Standards of Early Childhood Care and Development (Myanmar).

The evaluation confirmed the success of many of the project's strategies and identified a range of lessons and recommendations that have been integrated into a program of follow up actions to enhance sustainability and strengthen community ownership.

**Right: Women are receiving pre and post-natal care and support in Nepal**  
*Kylie Wingjan/INA (ID:61398)*





# COMMUNICATIONS

## OUR COMMUNICATIONS DIRECTION AND STRATEGY THIS LAST FINANCIAL YEAR HAS BEEN SIMPLY THIS; HELP PEOPLE KNOW US BETTER.

Our new motto, *poverty should not be a life sentence*, sits at the core of our work, driving us every day. Even though people may be born into poverty, our education, health and women's empowerment projects continue to see people's lives changed for the better.

In 2016, seeing the need to refresh our image and reach a new audience, we set about redesigning our logo to reflect who we are and where we want to go. The bird in the logo, represents breaking free, freedom and transformation, and speaks the story of our mission and what we hope to give to the thousands of people we reach in the field.

The new logo and image, launched in July, was well received and set the tone for a fresher look for our new website, which after much planning,

# 18



Above: INA's new website

went live early this year. We are proud of the contemporary feel and angular features (to match our new logo), however more so, we are excited by the new ability to display more of the wonderful images from the field, better showcasing and communicating our stories of change.

Along with our usual appeals at Christmas and End of Financial Year, where we focussed on positive stories of change, we also celebrated the birthdays for the children whose communities are supported through ChildLink.

Over the last couple of years, in response to the needs of the

communities where we work, we have made some changes in the way we communicate our ChildLink objectives. We may have changed the way we speak, but the centre of our work is the same; we are Christian,

inspired by the love of Christ to walk alongside those living in poverty to give them a life of respect, dignity and opportunity. To all our dedicated and generous regular givers through ChildLink, as well as SHE and Community Development, thank you for your feedback and support.

Because we think it's so important for donors to have an opportunity to connect with the work that we do in the field, we also welcomed Dr Shirin David, founder of our partner in India for a visit in April. Those listening to her speak at events around Melbourne and Perth were inspired by her passion for Indian women and given hope as they heard stories of life-changing education

and economic empowerment.

After significant work on our image and programs, the financial year 2017/18 is a time for us to continue building on what we have started. We will continue to grow our new SHE program, increasing an awareness of the plight of disadvantaged girls and women. We will continue to connect with children and their communities through ChildLink. And we will continue to show all our donors the life impact we are making in our partner countries.

Below: INA's CEO Pri Fernando with Dr Shirin David  
Renee Kobelt/INA (ID:94314)



# JUST ONE DAY

“After participating in Just One Day I have gained a better understanding of the lives of people in developing countries. I now truly believe that if people like us could stop taking things for granted and look around us for a moment, we could make a big difference to the lives of poorer societies. I hope that in the future, I will be able to create a difference in our world.”

- Grace, Grade 6  
Just One Day participant



Above: Students participate in a Just Like Me workshop as a part of Just One Day  
Renee Kobelt/INA (ID:94425)

## EMPOWERING A NEW GENERATION; FROM LEARNING TO ACTION

The value of our Just One Day program extends far beyond a fundraising program. Launched at the start of 2016, Just One Day has grown and found its place at the centre of our schools' education mission, incorporating the already successful and established Just Like Me workshops.

Just One Day, more than just a challenge day, represents INA's commitment to educating young Australians about the world they live in, and our individual and collective roles as engaged global citizens, able to see the change they can make in the world.

The format of Just One Day; holding a workshop, then followed by a 'challenge day' means that students first participate, learn, grow and then fundraise to create a better world.

We believe that when children understand the value of lives, and are shown real change they will be given hope for the future; that is why we

teach through stories of children the same age as them, introducing them to real people, and showing them how good development lifts children out of poverty.

25 schools and almost 2,500 students across Australia participated in the Just One Day and Just Like Me programs.

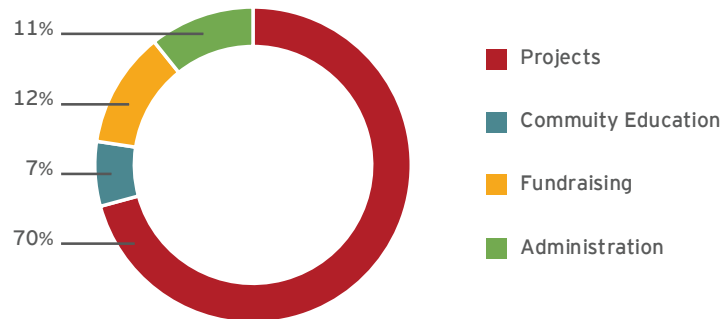
We look forward to another successful year, with more students participating; learning about the experience of others in the world, hoping for a better future and fundraising to make it a reality.



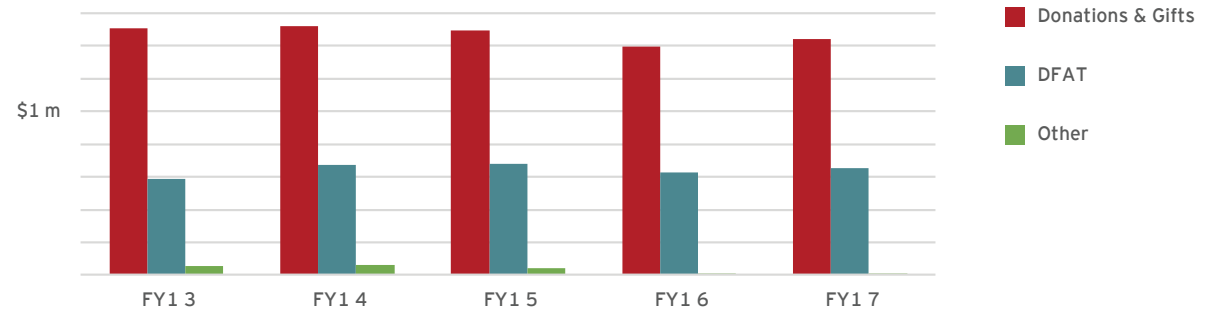
Above: Workshops enable students to participate in simulation activities to deepen learning  
Renee Kobelt/INA (ID:94443)

# FINANCIAL REPORT

2017 Expenditure on Revenue



Revenue Past Five Years



FY17 has been a year of 'consolidation' following on from the change and transformation during the previous year ending June 2016. The new Board have settled into their roles and there have also been a few staff changes during this financial year.

Total Revenue for the year has increased by around \$73K when compared to last financial year. Government funding increased by \$31K and due to our generous supporters, the general donations were also higher by about \$44K, despite the current tough economic climate. The Just One Day (JOD) program launched during the 2015-16 FY has been well received and we hope it will continue

**20** to increase its impact in achieving the strategic goals of both income and new supporters. The SHE

program was launched in April-May and defines the value proposition of INA in being committed to the empowerment of women and children.

The Board and Management Team made some significant decisions to assist with controlling expenses resulting in a reduction of \$150K from the previous year and about \$295K less than budgeted, for a slightly higher revenue for the year. These cost savings resulted in a surplus of \$35K for the year which was a positive result. The savings were generated by careful cost controls and reduction in staffing resources as well as some reduction in our program spending.

This financial year we have further improved the internal control systems. We are now in a stronger position to enable INA to move towards further growth in the next few years.

We continue to thank our loyal donors for their ongoing and generous support and for participating with us in achieving our common mission.

You can access a copy of our full Financial Reports for the year end 30th June 2017 from our website at [www.ina.org.au](http://www.ina.org.au) or contact our office at to request a hard copy.

## BOARD DECLARATION

The Board of International Needs Australia declares that the accompanying concise financial report is presented fairly in accordance with applicable Australian Accounting Standards and is consistent with the Company's 30<sup>th</sup> June 2017 financial report.

In respect of the 30<sup>th</sup> June 2017 financial report of International Needs Australia, the Board declares that:

1. The Company is not a reporting entity because there are no users dependant on general purpose financial statements. Accordingly special purpose financial statements have been prepared for the purposes of complying with the Australian Charities and Not-for-profits Commission Act 2012 requirements to prepare financial statements to the members of International Needs Australia.
2. The financial statements and associated notes comply with Accounting Standards and the requirements of the Australian Council for International Development Code of Conduct (ACFID).



3. The summary reports have been prepared in accordance with the requirements set out in the ACFID Code of Conduct. For further information on the Code please refer to the ACFID Code of Conduct Implementation Guidance available at [www.acfid.asn.au](http://www.acfid.asn.au)

4. The financial statements and notes give a true and fair view of the financial position as at 30<sup>th</sup> June 2017 and performance of the Company for the year then ended.

5. In the Board's opinion, there are reasonable grounds to believe that International Needs Australia will be able to pay its debts as and when they become due and payable.

This statement has been made in accordance with a resolution of the Board made on 25<sup>th</sup> October 2017.



Ian Curtis  
Chair



Richard Lim  
Treasurer

## INCOME STATEMENT FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 2017

|  | 2017 (\$)        | 2016 (\$)        |
|--|------------------|------------------|
| <b>REVENUE</b>                                 |                  |                  |
| Donations and Gifts                            | 1,437,293        | 1,393,504        |
| Grants   |                  |                  |
| Government Grants                              | 651,597          | 620,569          |
| Interest on DFAT Funds                         | 1,865            | 3,660            |
| Investment Income                              | 3,452            | 4,823            |
| Other Income                                   | 2,200            | 220              |
| <b>TOTAL REVENUE</b>                           | <b>2,096,407</b> | <b>2,022,776</b> |
| <b>EXPENSES</b>                                |                  |                  |
| Program Expense                                |                  |                  |
| Funds to International Programs                | 1,277,781        | 1,243,089        |
| Program Support Costs*                         | 177,795          | 269,697          |
| Non Development Activities                     | 3332             | -                |
| Community Education Expense                    | 136,435          | 160,836          |
| Fundraising expense                            | 244,332          | 232,256          |
| Accountability & Administration expense        | 221,607          | 305,333          |
| <b>TOTAL EXPENDITURE</b>                       | <b>2,061,282</b> | <b>2,211,211</b> |
| Excess/(Shortfall) Of Revenue Over Expenditure | 35,125           | (188,435)        |

**Note:** During the financial year, International Needs Australia had no transactions in the Political or Religious Adherence Promotion category or Non-Monetary Income and Expenditure categories.

## STATEMENT OF FINANCIAL POSITION AS AT 30<sup>TH</sup> JUNE 2017

|                                      | 2017 (\$)      | 2016 (\$)      |
|--------------------------------------|----------------|----------------|
| <b>CURRENT ASSETS</b>                |                |                |
| Cash and cash equivalents            | 230,789        | 364,263        |
| Trade and other receivables          | 3,363          | 12,367         |
| Held-to-maturity investments         | 150,000        | 20,000         |
| Other                                | 5,756          | 7,267          |
| <b>TOTAL CURRENT ASSETS</b>          | <b>389,908</b> | <b>403,897</b> |
| <b>NON-CURRENT ASSETS</b>            |                |                |
| Property, plant and equipment        | 17,350         | 30,786         |
| <b>TOTAL NON-CURRENT ASSETS</b>      | <b>17,350</b>  | <b>30,786</b>  |
| <b>TOTAL ASSETS</b>                  | <b>407,258</b> | <b>434,683</b> |
| <b>LIABILITIES</b>                   |                |                |
| Current Liabilities                  |                |                |
| Trade and other payables             | 13,657         | 23,701         |
| Provisions                           | 28,838         | 34,139         |
| Other                                | 18,438         | 66,100         |
| <b>TOTAL CURRENT LIABILITIES</b>     | <b>60,933</b>  | <b>123,940</b> |
| <b>NON-CURRENT LIABILITIES</b>       |                |                |
| Provisions                           | 7,909          | 7,452          |
| <b>TOTAL NON-CURRENT LIABILITIES</b> | <b>7,909</b>   | <b>7,452</b>   |
| <b>TOTAL LIABILITIES</b>             | <b>68,842</b>  | <b>131,392</b> |
| <b>NET ASSETS</b>                    | <b>338,416</b> | <b>303,291</b> |
| <b>EQUITY</b>                        |                |                |
| Reserves                             | 29,674         | 15,267         |
| Retained Surpluses/Deficits          | 308,743        | 288,024        |
| <b>TOTAL EQUITY</b>                  | <b>338,416</b> | <b>303,291</b> |

**Note:** At the end of the financial year International Needs Australia had no balances in Inventories, Assets held for Sale, Investment Property, Financial Assets and Borrowings categories.

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## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 2017

|   | Capital reserve (\$) | Retained profits (\$) | Total equity (\$) |
|---|----------------------|-----------------------|-------------------|
| <b>BALANCE AS AT 1 JULY 2015</b>        | 23,112               | 468,614               | 491,726           |
| Excess/Deficit of Revenue over Expenses | -                    | (188,435)             | (188,435)         |
| Amount transferred (to) from Reserves   | (7,845)              | 7,845                 | 0                 |
| <b>BALANCE AS AT 1 JULY 2016</b>        | 15,267               | 288,024               | 303,291           |
| Excess/Deficit of Revenue over Expenses |                      | 35,125                | 35,125            |
| Amount transferred (to) from Reserves   | 14,406               | (14,406)              | -                 |
| <b>BALANCE AS AT 30 JUNE 2017</b>       | <b>29,673</b>        | <b>308,743</b>        | <b>338,416</b>    |

**Note:** International Needs Australia had no other changes in equity for the financial year.

**AUDITOR'S INDEPENDENCE DECLARATION UNDER DIVISION  
60 OF THE AUSTRALIAN CHARITIES AND NOT-FOR-PROFITS  
COMMISSION ACT 2012 TO THE DIRECTORS OF INTERNATIONAL  
NEEDS AUSTRALIA**

I declare that, to the best of my knowledge and belief, during the year ended 30<sup>th</sup> June 2017 there have been:

- i. no contraventions of the auditor independence requirements as set out in the Australian Charities and Not-for-profit Commission Act 2012 in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.



Matthew Hung, CA  
Audit Partner  
rdl.accountants

25<sup>th</sup> October 2017  
Blackburn, Victoria

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
INTERNATIONAL NEEDS AUSTRALIA**

Report on the Financial Report

**Opinion**

We have audited the accompanying financial report, being a special purpose financial report, of International Needs Australia (the company), which comprises the statement of financial position as at 30 June 2017, the statement of profit or loss and comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion the financial report of International Needs Australia has been prepared in accordance with Division 60 of the Australian and Not-for-profits Commission Act 2012, including:

- a) giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the year ended on that date; and
- b) complying with Australian Accounting Standards to the extent described in Note 2 and complying with Division 60 of the Australian and Not-for-profits Commission Act Regulation 2013

**Basis for Opinion**

We have conducted our audit in accordance with the Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the company in accordance with the ethical requirements of the Australian and Not-for-profits Commission Act 2012 and the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in



accordance with the Code.

We confirm that the independence declaration required by the Australian and Not-for-profits Commission Act 2012, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Emphasis of Matter - Basis of Accounting**

We draw attention to Note 2 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the Australian and Not-for-profits Commission Act 2012. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

### **Responsibilities of Directors for the Financial Report**

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 2 to the financial report is appropriate to meet the requirements of the Australian and Not-for-profits Commission Act 2012 and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic

alternative but to do so.

### **Auditor's Responsibility for the Audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Matthew Hung, CA  
Audit Partner  
rdl.accountants

25<sup>th</sup> October 2017  
Blackburn, Victoria

**INDEPENDENT AUDITOR'S REPORT - AUSTRALIAN COUNCIL FOR  
INTERNATIONAL DEVELOPMENT (ACFID) CODE OF CONDUCT**

**Opinion**

In our opinion, International Needs has complied, in all material respects, with the financial reporting requirements of the Australian Council for International Development (ACFID) Code of Conduct for the financial year ended 30 June 2017.

For a better understanding of the full scope of our audit, this opinion should be read in conjunction with our audit report on the annual statutory financial report upon which we expressed an unqualified audit opinion.



Matthew Hung, CA  
Audit Partner  
rdl.accountants

30<sup>th</sup> October 2017  
Blackburn, Victoria

# LET'S CHAT

## ACCREDITATION

International Needs Australia is fully accredited with the Australian Government Department of Foreign Affairs and Trade.

International Needs Australia is an ACFID member. As a member and signatory to ACFID's code of conduct, International Needs Australia is required to meet high standards of corporate governance, public accountability and financial management for nongovernment development organisations.

Adherence to the Code is monitored by an independent Code of Conduct Committee elected from the NGO community. Our voluntary adherence to the Code of Conduct demonstrates our commitment to ethical practice and public accountability. For more information on the ACFID Code of Conduct, visit the ACFID website on [www.acfid.asn.au](http://www.acfid.asn.au) or email [code@acfid.asn.au](mailto:code@acfid.asn.au)

If you believe International Needs Australia has breached the ACFID Code of Conduct you may lodge a complaint here: [www.acfid.asn.au/content/complaints](http://www.acfid.asn.au/content/complaints)

International Needs Australia would like to acknowledge the incredible people who have volunteered their time, energy and talents throughout 2016/17. INA could not function nearly as effectively without their support.

## ACCREDITATION AND CERTIFICATION



ACFID  
MEMBER



## THIS ANNUAL REPORT IS ENVIRONMENTALLY FRIENDLY



We welcome any feedback or suggestions. For INA's Complaints Policy or to make a complaint please visit [www.ina.org.au/complaints](http://www.ina.org.au/complaints)

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**Back Cover: Children in the Philippines**  
*Kylie Wingjan/INA (ID:93046)*



**Tarantula Books**  
A series of books about tarantulas, written by a scientist and an artist. The books are designed to be both educational and entertaining, featuring colorful illustrations and easy-to-read text. The series includes books on tarantula anatomy, behavior, and the science of tarantula venom.