

# Annual Report 2018





Photo: School kids in Uganda  
Di Buchanan / INA (ID#: 44679)

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# WHO WE ARE

## INA's Vision

A just world where all people are treated equally to reach their God-given potential

## INA's Mission

We are committed to building innovative partnerships for community well-being and empowering women and children in our work.

## INA's Core Values

**We are Christian:** We are motivated by the example of Jesus, reaching out to the poor, marginalised and oppressed of the world.

**We value and respect people of all ages, gender, race and creed:** We do not discriminate against any person but treat all equally and with dignity.

**We are committed to empowering local communities:** We promote self-reliance and community ownership; participation that is both inclusive and genuine.

**We are a voice for the poor, the disadvantaged and the oppressed:** We advocate for just actions that bring positive change to the lives of the poor.

**We are stewards of natural, human and financial resources:** We are transparent and accountable, at all times striving to maximise our impact and effectiveness.

**We demonstrate integrity and commitment:** We are ethical and passionate about meaningful and quality partnerships, both in Australia and abroad.



Photo: Happy kids at Shurmo Primary School in Ethiopia  
Ivan West / INA (ID#: 66736)



# OUR GOALS

- STRATEGIC GOAL 1** ..... Gender equality for women, men, boys and girls
- STRATEGIC GOAL 2** ..... Promote healthy, safe, educated children
- STRATEGIC GOAL 3** ..... Build alliances and be a voice for the voiceless
- STRATEGIC GOAL 4** ..... Strong relational supporter transformation

# GOVERNANCE

## OUR GOVERNANCE

The Board of INA is responsible for the governance of the organisation. Board members are selected based on their skills and experience and all serve on the Board voluntarily.

The Board sets the strategic direction for INA and reviews the performance of the organisation against set targets at every Board meeting. Each year the Board approves the annual budget and is also responsible for appraising the performance of the Chief Executive Officer.

During the year we have said farewell to Ian Neil. To fill vacant positions, Janelle Richards and Shirley Reeder have been elected. This also increases the number of females on the Board to a healthy gender balance.

## GOVERNANCE COMMITTEES

A number of governance committees comprising both Board Members and external professionals provide input to the Board. Each of these committees report directly to the Board and support

the Board in discharging its governance duties through monitoring and reviewing key strategic initiatives and organisational policies as well as by making recommendations.

The Finance Risk and Audit Committee assists the Board to fulfil its corporate governance responsibilities in relation to financial reporting, the application of accounting policies, financial management, internal control, risk management and compliance systems and occupational health and safety.

The Development Committee ensures the quality and integrity of our development programs are monitored and reviewed and that our programming strategy is consistent with the organisation's strategic plan as well as best practice in the sector.

## ANNUAL GENERAL MEETING

The 2018 Annual General Meeting of INA was scheduled for the 28th of November 2018.



# BOARD OF DIRECTORS



**IAN CURTIS**  
Chair  
Ex Officio All Committees



**WILLIAM MURCUTT**  
Deputy Chair  
Finance, Risk & Audit  
Committee



**DARYL CROWDEN**  
Board Member  
Development Committee



**RICHARD LIM**  
Treasurer  
Finance, Risk & Audit  
Committee



**SHELLEY NAYLOR**  
Board Member  
Finance, Risk & Audit  
Committee



**JANELLE RICHARDS**  
Board Member



**SHIRLEY REEDER**  
Board Member

Photo: INA's education projects in Ghana aim to keep kids in school, helping them achieve better incomes and health in their futures  
Ivan West / INA (ID#: 74321)

# FROM THE CEO



The time has finally dawned for INA to mature as a professional, boutique, international development agency. Why do I say that? My personal drivers I often mention are “4 Es” - Efficient, Effective, Excellent and Ethical. INA is demonstrating all four Es in our office in Melbourne, as well as in every program you support in partnership with us in the field to achieve our collective mission.

Three special events have stood out this past financial year for me to say we have matured as a boutique agency.

The first was a visit by Ms Majdie Hordern - Assistant Director of NGO Program, Performance and Quality Section at Department of Foreign Affairs and Trade (DFAT) - to monitor the Livelihood Enhancement Project implemented by IN Uganda through the support of DFAT, and matched by your generous support of 1:5.

She was really impressed to be so warmly welcomed by the communities, as well as to see the positive impact of the program on the lives of so many poor farmers, men, women and children. The pride the farmers demonstrated in being self-sufficient and being able to rise above extreme poverty was really humbling. The organised record-keeping and ownership of the activities were commendable. What struck me most was the transformation in values seen in the respect for women as equal partners, and their care for others in sharing improved farming knowledge and practices. Ms Hordern commended IN Uganda and INA on excellent project management.

The second was the induction of the first National Ambassador for INA, country western singer, Missy Lancaster. We have many volunteer Ambassadors from Melbourne for whom we are grateful, but Missy is the first national celebrity aligning herself with INA's values and mission. Missy visited Uganda personally and was moved by everything she saw and everyone she met. We hope that Missy will continue to journey with us for many years and visit more INA-supported projects.

The third was our partner in Nepal - Human Development and Community Services - winning a Gold International Project Management award from the Institute of Project Management in Austria for the excellent management of the DFAT-supported Maternal and Child Health project. This project is also matched through your generous support during Appeals.

With all the above and business as usual, we have come very close to meeting budget. But above all, are very happy to

announce a surplus going forward, that will enable us to invest in raising more resources for our collective mission in the field. I am privileged to lead such a committed team of staff who take stewardship seriously and be supported by such an experienced Board.

We thank God and all of you, our loyal and generous supporters, for this result. Growth enables us to support more programs on the ground, impacting more vulnerable communities to rise out of extreme poverty and experience the unconditional love of Christ. All credit to our supporters, Board and staff who are committed to the ongoing mission of INA.

God Bless us all,

A handwritten signature in blue ink that reads "Pri Fernando". The signature is fluid and cursive, with a large, sweeping 'P' at the beginning.

Pri Fernando, CEO



# FROM THE BOARD CHAIR



Once again I can say that INA has faced a difficult year, but we are so grateful to God for the way He has blessed us through these last 12 months. Both Board and staff have worked very hard to ensure a successful year for INA despite the climate for fundraising throughout the year.

None of it could have happened without you, our supporters, and we thank you for your continued generosity and concern for the poor in a time where household expenses have greatly increased while salary increases have not.

Our grant from the Australian Government was reduced by \$44,000 this year, which had an impact on total income. But we remain very thankful for their continued support.

However, your Board is delighted to note that the year ended with a surplus of \$102,287. While income was down slightly on both the budget for the year and result for the last fiscal year, staff worked very hard to minimise expenses and ensure the surplus.

The Board can only look on with great admiration and deep appreciation for the work they have done this year with limited resources, and without a salary increase for the third year. I am also grateful to CEO Pri Fernando for her wonderful service. Everyone's dedication and commitment to INA is simply wonderful. Thank you, friends, for all you have done to help the poor.

We are beginning to see some green shoots in programs started a couple of years ago, such as Just One Day and SHE. We continue to trust that these programs will continue to flourish in the years to come.

Janelle Richards and Shirley Reeder joined the Board at the last Annual General Meeting. As expected, they have made very worthwhile contributions. At this year's Annual General Meeting we will be electing Shelley Naylor. Shelley, a lawyer, has been filling a casual vacancy but we would like to formally elect her, together with three retiring members, under the constitution. They are Bill Murcutt (Deputy Chair and member of the Finance, Risk and Audit Committee), Darryl Crowden (Chair of our Development Committee), and myself as Board Chair. All retiring members have offered themselves for re-election.

I appreciate our Board members and those who voluntarily serve on the two Committees for their dedication and commitment to INA. This kind of service does come at a cost, but the Board and Committees have worked effectively and efficiently this year to ensure good governance of the organisation.

Let me close by once again thanking you, our supporters. None of this would have happened without you. But because of your commitment and sacrifice, many thousands of lives have been blessed

beyond imagining. We are privileged to have partnered with you in this great effort.

Every blessing!

A handwritten signature in blue ink, appearing to read 'Ian Curtis', written in a cursive style.

Ian Curtis, Board Chair

# INTERNATIONAL PROGRAM OVER



**59,494**

People with increased knowledge  
of hygiene practices this year  
through INA projects

# RVIEW



**Far Left Photo: Ghana**  
Kylie Wingjan / INA (ID#: 83588)

**Second from Left Photo: Uganda**  
Di Buchanan / INA (ID#: 44679)

**Largest central Photo: India**  
Anna Burley / INA (ID#: 80417)

**Smallest central Photo: Ethiopia**  
Ivan West / INA (ID#: 66736)

**Topmost Photo: Nepal**  
Pri Fernando / INA (ID#: 97343)

**Bottom Photo: Sri Lanka**  
Catherine Middleton / INA (ID#: 96215)

**Second from Right Photo: Myanmar**  
Catherine Middleton / INA (ID#: 93847)

**Far Right Photo: Philippines**  
Malcolm Wilton / INA (ID#: 97530)

## Ghana

- Partner: IN Ghana
- Education, Child Protection & Health Project

## Uganda

- Partner: IN Uganda
- Agri-Business for Community Development
- Education, Child Protection & Child Development Project

## India

- Partner: ACTS
- Allahabad Education & Health Program

## Ethiopia

- Partner: BBBC
- Shurmo Education & Livelihoods Project
- Maternal & Child Health Clinic Project

## Nepal

- Partner: HDCS
- Lamjung Maternal & Child Health Promotion
- Improved Outcomes for Maternal & Child Health in Rukum

## Sri Lanka

- Partner: IN Lanka
- Empowering Women & Children

## Myanmar

- Partner: KWEG
- Strengthening & Protecting Child Rights

## Philippines

- Partner: Vineyard
- Education & Economic Empowerment Project
- Project Joshua

# WOMEN'S EMPOWERMENT

*INA aims for women and girls to be economically independent, participating in decision making, holding positions of leadership and living free from violence. Women are disproportionately represented amongst the world's extreme poor, and research indicates that when more income is put into the hands of women, child nutrition, health and education improves. Women could increase their income globally by up to 76% if the employment participation and wage gaps between women and men were closed. INA works in women's empowerment in Sri Lanka, India, the Philippines, Nepal, Ethiopia and Uganda.*

## SRI LANKA

INA's partner, International Needs Sri Lanka (INLK), works closely with an established Women's Federation to plan, implement and monitor activities in the war-torn north. Women in this context, (20% of whom are sole providers for their family) struggle with irregular income, discrimination in opportunities, poor wages (on average, women earn 60% of a man's wage for the same work), and expectations

around household chores and caring responsibilities. INLK connected with the Federation and saw the fantastic impact their model has had to economically and socially empower women in the area, so decided to scale it up.

This year, (the second of a four-year project) the project established four additional Self-Help Groups (SHG), reaching the target of establishing 10 new SHGs across the three project villages. Each of these SHGs are being trained in the Women's Federation model, which includes financial literacy, leadership and child protection training, as well as group saving.

During their weekly meetings, members rotate through leadership roles to learn a variety of skills, and each contributes a small, agreed upon amount to the group savings. Once they have a decent amount, they offer loans to their members on a rotating basis. This year a total of 185 loans were given out. These loans enabled women to meet immediate family needs such as medicine and school costs, or to invest in small business or agricultural opportunities

such as chicken raising, coconut selling or jewellery making. In addition, the nearby Cluster Level Association (CLA) was able to assist the SHGs in negotiating with a bank to issue a group loan, which was distributed to 75 women.

Vijaya, the President of this CLA, has been a fantastic support and inspiration for the newly-formed SHGs. Having suffered hardships after her husband deserted her with three young children, and losing savings and assets during the war, Vijaya really valued the support network of her SHG, and wants other women to have that same support. She says, *"Women should be empowered in such a way that whatever they need in life, they need to stand on their own two feet and be able to meet challenges and bring up their children."* In addition to being economically empowered, many SHG members say that having a network of supportive, like-minded women to rely on in times of hardship has been incredibly valuable.

WOMEN'S FEDERATION

CLUSTER LEVEL ASSOCIATIONS (CLA)

SELF HELP GROUPS (SHG)



SHGs train women in financial literacy, leadership, child protection and group savings.

Photo: Catherine Middleton / INA

(ID#: 96215)

## INDIA

In the rural villages where INA and partner ACTS work in northern India, gender discrimination means that women face challenges in accessing employment, including low levels of education, early marriage and cultural expectations that women will stay in the home. This means women are not contributing to household income, so have limited input in household spending.

Part of our project in these villages provides informal vocational training centres where women and older girls (many of whom did not complete school and have low literacy levels) can learn skills such as sewing and dressmaking, stitch craft, knitting and crocheting - enabling them to gain employment. For these women, having the ability to work and earn their own money makes a huge difference, not only to family income, but to her role in her family, self-confidence and ability to claim her rights.

This year, the project started two new centres in one of the villages to meet increasing demand. Each of these

# 750

women and girls learnt  
about violence against women  
and early marriage

centres has over 25 girls and is growing, contributing to over 250 women and girls reached with vocational training last year. Thanks to the skills of a new staff member, the project also added paper jewellery making and beading to their vocational training courses, enabling women to learn a new skill set. Many women who have graduated from the program are now earning money working as tailors from home, allowing them the flexibility to balance work and family.

**Photo: Women and older girls learn new skills through vocational training through ACTS, INA's Indian partner Anna Burley / INA (ID#: 80417)**



# CHILD RIGHTS & EDUCATION

*INA aims for children to be able to realise and claim their rights around education and protection from all forms of abuse. These underpin our belief that every child has the right to a quality education, as it's a key tool in breaking the cycle of poverty. Just one extra year of schooling increases an individual's earnings by up to 10%, and up to 20% for girls. A child whose mother can read is 50% more likely to live past the age of five. INA supports Child Rights and Education interventions in Myanmar, the Philippines, Sri Lanka, India, Ethiopia, Uganda and Ghana.*

## MYANMAR

In remote villages of northern Karen state, poverty, lack of access to schools and poor awareness of child rights causes a high rate of school drop-outs, leading to child labour. In 2018, INA and partner Karen Women's Empowerment Group (KWEG), has educated adults and children about child rights, child law and protection systems, and are developing community-based ways to prevent, identify, address and refer cases of child rights violations.

One of the seven Community-based Organisations (CBO) supported by the project with training on leadership, development, child rights and protection is already taking action to address violations. The CBO was approached by the grandmother of 13-year-old Thelma\*, asking for help since she knew that they were active in child protection. Thelma's mother had borrowed money from her sister, but was unable to repay the money. So, Thelma's aunt came to the village and negotiated to have Thelma work as a housemaid to repay her mother's debt. One of the CBO leaders said, *"Our CBO knows about child rights, and when we found out about this case where the child's rights were being violated... our CBO called Thelma's aunt to the CBO meeting and told her about child rights, and explained that what she was doing is against the child's desire, will have a negative effect on the child's education, and that child labour is a crime."* By explaining child rights to Thelma's aunt, the CBO was able to settle the case and Thelma, now living with her grandmother, returned to school. The CBO will continue to monitor the situation and support Thelma and her grandmother, since they now know how to report the case (and future cases) to authorities.



Photo: INA and VOHGM partner in the Philippines to empower families through COMSCA, helping families keep their kids in school. Malcolm Wilton / INA (ID#: 97530)

\*Name has been changed.

## THE PHILIPPINES

A 2009 study in the Philippines found that 19 out of 20 people living in poverty belong to households where the heads have little or no schooling, clearly demonstrating the link between being educated and securing a regular, adequate source of income to provide for a family. INA and partner Vineyard of His Grace Ministries (VOHGM), work with the poorest of the poor families within the project areas, most of whom make a living out of contractual, irregular, minimum wage jobs. Given the need to prioritise basic necessities like food and health care, often families cannot then afford to prioritise educational costs. In recognising that low household income is playing a big role in preventing children from accessing education, INA and VOHGM have integrated economic empowerment activities into our education project.

Parents from very poor families are invited to join Community Managed Savings and Credit Associations (COMSCA), where they learn financial literacy and savings techniques, and contribute to group savings which provide loans to members to meet family

**400**  
parents participated in  
COMSCA groups

needs or invest in small businesses. They also develop an emergency pool, reserved to meet specific shocks that members may encounter such as rebuilding after a typhoon, paying for a child's surgery or a family member's funeral, so that educational costs aren't compromised if these cases arise. This year, 20 COMSCA groups were supported, with many completing their first cycle and sharing out their savings.

Erlinda is a 37-year-old mother of seven school-aged children. Her husband works as a tricycle driver, trying to earn enough income to provide for their family. They struggled to provide food, meet medical needs and afford educational costs. Erlinda didn't want her children to drop out of school, so she planned to move overseas and work as a labourer, though her children did not want her to leave. Then Erlinda was invited to join a

COMSCA group. She has learned how to save and manage the household budget to meet their immediate and educational needs, been able to support a family member with a loan for emergency surgery, and most importantly, stay in the Philippines with her children. As Chairperson of her COMSCA group, she actively encourages her friends, extended family and neighbours to join. She says, *"For me, COMSCA has been the way to stay united as a family."*

## GHANA

Through investment from the Government and NGOs, secondary school enrolment rates in Ghana have grown significantly over past years. However, this rise has not been matched in retention rates. While the numbers of students completing primary education has improved, in 2014, three out of 10 children enrolled in Junior High School were not able to complete the three years of education. In Senior High school, the dropout rate was even higher, with six out of 10 children enrolled in senior high school unable to complete the three years, with girls less likely than boys to complete either. Given the impact that additional years of secondary education

can have for future income, health and family size, one of the priorities of INGH's program, which INA supports, is to improve retention rates at secondary level.

To achieve this, INGH runs group counselling sessions for students, covering topics like developing learning strategies, educational opportunities at senior high level, career guidance, peer influence, child protection and the risks of early pregnancy. This year, 1044 students participated in group counselling, with some sessions featuring presentations from recent graduates who participated in the program, to motivate their peers.

16-year-old Makita really values the counselling sessions, and said that they have helped her in making the right career choices and understanding how she can reach her goal of becoming a doctor.

In addition to the group sessions, individual families where children are at high risk of dropping out receive one-to-one follow up and support.

# HEALTH & HYGIENE

*Better health care, both preventative and curative, contributes significantly to poverty reduction. For example, child malnutrition accounts for 45% of the mortality in children under 5 years. We know that investments in health reduce disease, and reducing disease has proven positive economic effects such as increased school attendance and greater labour productivity, to name just a few.*

*INA is passionate about children growing into their potential, so we invest in projects that target child health. To have healthy babies, we must focus on supporting mothers - especially pregnant and lactating mothers. Children whose mothers have less disease in utero and are well-nourished in their early years, will have better cognition and school performance, and less susceptibility to disease. Child growth is also influenced by food insecurity, infections from inadequate access to water, sanitation, hygiene and lack of access to quality health services. That is why we also invest in livelihoods, WASH (water, sanitation & hygiene) and health systems. Currently we have*

*health interventions in Nepal, Ethiopia, Uganda, Ghana, India, Sri Lanka & the Philippines.*

## NEPAL

INA works alongside partner HDCS to implement projects which aim to reduce maternal and infant mortality rates in very remote communities, namely Rukum & Lamjung districts. Too many mothers and babies are dying unnecessarily due to a lack of basic healthcare, unmet needs for antenatal and postnatal care, high rates of home delivery, poor nutrition and a lack of basic awareness of safe motherhood care. For this project in Rukum, HDCS won the Gold Standard Award for Community Development, awarded by the International Project Management Association (IPMA).

This project employs skilled midwives to partner with local Female Community Health Volunteers to run monthly 'safe motherhood' classes, which increase the knowledge of mothers and soon-to-be mothers, intentionally involving the most vulnerable women (such as Dalit women,

19,583

women participated in 'safe motherhood' classes in Nepal this past year

and those with disabilities). Over this past year 19,583 women participated in these classes across 24 communities.

Project staff are also given specialised nutrition training, which they pass on to volunteers and communities. Local health staff and volunteers receive regular training on birth preparedness and newborn care, postnatal care and immunisations. This year, 122 Female Community Health Volunteers were given training in newborn care, major causes of infection, using antiseptics and breastfeeding.

The project runs a weekly radio program aired to all communities to educate on safe motherhood, sanitation, hygiene, and nutrition, as well as highlighting the risks of early childhood marriage and

teen pregnancy. There were 88 episodes broadcasted across the two districts this year.

59 schools were also involved through establishing and supporting school health clubs which educate other students on family planning, HIV/AIDS, the problems with early marriage and basic maternal and child health. The project also runs health programs in the schools, engaging 6,128 students this past year.



Mums and mums-to-be attend 'safe motherhood' classes in Nepal, run by Community Health Volunteers.

Photo: Pri Fernando / INA

(ID#:97366)



## ETHIOPIA

We partner with ChildLink supporters and Ethiopian partner, BBBC, to run a project in rural communities. The project works holistically, addressing community priorities like increasing access to education, improving food security and boosting the incomes of vulnerable households through training in generating income and savings and loans groups. It also has a focus on improving access and quality of health services. This year, the project has worked with the government to provide more approved drugs, medical equipment and appropriate furniture to lift the standard of health care. The government has provided 25% 'match' to what the project provides, and has provided things

like examination beds, haemoglobin meters and blood pressure devices.

The project also works with the local Health Centre to increase awareness of family planning, whilst training female teachers on reproductive health and counselling. Over the past year, the project has referred the most vulnerable children to undergo medical check-ups, and supported 62 children to receive medical treatment. However, BBBC is working to strengthen communities to handle these cases in the longer term by initiating a revolving fund. This is managed by the Child Protection Committee, who ensures that the poorest families receive loans to invest in agriculture and livestock to earn income, enabling them to cover family medical and education expenses. Since it is a revolving fund monitored by the community themselves, it will reach and strengthen many more households than direct handouts ever could.

FullLife Foundation is a significant ChildLink supporter, supporting 45 children! In addition, this past year they funded a project to extensively improve the Shurmo Health Centre. This Centre provides crucial outpatient services, vaccinations, maternity services, TB treatment and family planning to over

21,000 people, including 8 schools. These services were operating in a below minimum standard facility, with women delivering babies in a shared room. This project funded the construction of a new maternal and child health facility within the Shurmo Health Centre compound. Plans were made in collaboration with the District Health Office and District Finance & Economic Development offices. This year all four new rooms were constructed and furnished with the necessary medical equipment and furniture, officially opening in January 2018 in the presence of local government officials, community representatives, the Australian Ambassador to Ethiopia and the FullLife Foundation team.

**Photo: 6,128 Nepalese children took part in school health programs last year through HDCS and INA's project.**  
*Pri Fernando / INA (ID#: 97343)*



The new maternal and child health facility at Shurmo Health Centre was built, with thanks to funding from supporter FullLife Foundation.

Photo: BBBC



Over  
**21,000**  
people and 8 schools have  
received crucial outpatient services  
at Ethiopia's Shurmo Health Centre  
this past year

# SUSTAINABLE LIVELIHOODS

*Communities want to be in a stronger position, without the need to depend on others to survive. To support them in this goal, we must invest in income-generation for the most vulnerable populations and focus on improving food security and agricultural productivity. Studies have shown that agricultural productivity growth has a substantial impact on poverty reduction, especially across Africa and Asia.*

*INA targets the most vulnerable people in the poorest communities, to ensure their livelihoods and food security are improving, while making sure widowed*

*mothers and people with a disability are engaged. These communities include those with extreme scarcity of farmland, less productive land (due to its altitude and/or severe soil erosion), extremely low household incomes, high rates of HIV/AIDS and low education levels.*

*INA supports sustainable livelihoods projects in Uganda, Ethiopia, India, Sri Lanka, the Philippines and Myanmar.*

## UGANDA

This 3-year project concluded this year and INA commissioned an end-of-project evaluation to understand its effectiveness and highlight gaps which need to be addressed going forward. The evaluation results were overwhelmingly positive.

The project aimed to enhance the incomes and improve the food security of 2,750 peasant farming households. The project did this by partnering with agricultural institutes and government extension offices to train farmers in improved farming practices, including proper crop spacing, use of improved

seeds, crop rotation, organic manure, pest management and grain storage practices. It also supported agricultural enterprises with improved farm inputs on credit - such as improved seeds, improved livestock breeds such as cattle, poultry and goats, organic pesticides and organic manures - and providing appropriate farm technologies for improved production and productivity - including maize thresher machines and motorised irrigation systems. Farmers were also introduced to savings and credit schemes, which increased savings habits.

The target was to increase incomes by 40%. The evaluation showed earnings increased from an average of \$108 AUD per year to over \$270 AUD per year. This is an increase of 150% in household income, much higher than the target! All households surveyed had adopted new income-generating activities, indicating the project had primarily caused this change.

Another target was to see 80% of households having at least two meals per day, since at the project outset 71%

Household income increased by  
**150%**  
through the food security project  
in Uganda

of households reported consuming only one meal per day. The evaluation showed a significant increase in food security with 97% of households consuming at least 2 meals per day, and 81% had 3 meals per day. The project also reported significant improvements in the position of women in the household and communities, and increased farmer incomes used to send their children to school and/or purchase school materials and uniforms.



Godfrey can smile because he turned a loan of maize seeds into a cycle of profitable farming and the beginning of food security for his family.

Photo: IN Uganda

## ETHIOPIA

In Lemo, a rural 'woreda' (district), the dense population is dominated by dependants and the farmland is scarce with severe land degradation. There are many poor communities using traditional farming practices, without improved technologies or inputs, and unable to invest into materials or training. Before this project started, 85% of community members suffered some food insecurity and 94% of families could not meet their household expenses. The monthly income of the families in the area was measured at the project outset at an average of \$1.40 AUD per day. The majority of the households are engaged in farming (66%), followed by daily labourers (16%), traders (8%) and 9% with no income.

This project is working to improve this through multiple initiatives. This year alone, 114 farmers were trained in crop management, soil and water conservation and animal husbandry, which increases farm productivity. More productive livestock were given on credit, and can be a game-changer for these families. Now farmers can apply their knowledge, plough their farmland on-time and consequently harvest

This year **114**

farmers have been trained to increase their farm productivity and 90 Self-Help Groups have received business development training

more to fulfil the family's needs and increase the household's food security. After some time, these livestock can be fattened and sold, enabling the purchase of more livestock and new income-generating activities. To support new income streams, the project has provided bookkeeping and business development training to 90 Self-Help Group members. Since there are five children per family, over 1,000 children have benefitted from improved access to food, healthcare and education through increased incomes and agricultural productivity in just one year. This is just one component of this project that also targets access to education, gender equality and child protection, in a holistic approach of strengthening communities.

Photo: In Uganda, farmers were able to increase income and food security through a 3-year project. Photo credit: INA (ID#: 95923)



# COMMUNICATIONS

## BUILDING RELATIONSHIPS WITH SUPPORTERS

Communicating world development issues is a demanding task, yet each year we approach it with a focus and determination to show supporters the value of the work they enable INA to do in the field.

INA's motto, "Poverty should not be a life sentence", has been the cornerstone of our work and focus this year.

In November, Sherwin Mariano from the Philippines came as a guest speaker, sharing about his work, and encouraging

new supporters to be part of his vision for a brighter future for children. Sherwin spoke at churches, Bible studies and small groups in Victoria, Tasmania and New South Wales.

In NSW, he was based in Port Macquarie. This hub of support exposed Sherwin to the work of supporter Richard Young, a cattle farmer just outside Guyra. Sherwin enjoyed getting behind the farm truck and being part of the round up team for the day.

Sherwin's visit was very successful with over 30 new supporters coming on board!

The Appeal at Christmas shared our work in Nepal. Nilima, a Community Health Volunteer, shared her story and the need for stretchers and Maternal and Child Health training. At the End of Financial Year, we shared positive stories of change through the Income Enhancement for Farmers program. We also celebrated the birthdays of children whose communities are supported by ChildLink.

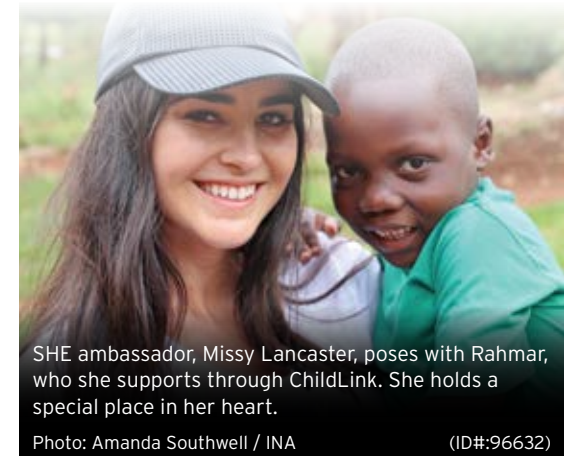
Field stories were shared through four INspiration newsletters. Articles presented news, inspiring stories of impact and positive change because of your support. They encourage supporters to stay connected with INA's life-changing work.

The SHE program continues to grow. This year we signed our first SHE ambassador, Missy Lancaster. Missy, based in NSW and signed with SONY Records, came on board to represent young women and give them a voice.

Missy travelled to Uganda in February with staff member Amanda Southwell. She saw INA's work and began a ChildLink. Rahmar was welcomed into Missy's family and holds a special place in her heart.

Missy reflects on being an ambassador for INA:

**Why are you keen to work with INA?**  
*"I'm so grateful for this opportunity, because I believe we all serve a higher purpose, and it's a beautiful thing when we... come together and lend a helping hand, no matter how big or small."*



SHE ambassador, Missy Lancaster, poses with Rahmar, who she supports through ChildLink. She holds a special place in her heart.

Photo: Amanda Southwell / INA

(ID#:96632)

### Why do you believe we should focus on women's rights?

*"I believe it is extremely important to be helping young females in the world, as there are 31 million girls of primary school age that are not in school. 1 out of 9 girls in developing countries are likely to be married off by the age of 15, and many die in childbirth due to lack of education, resources, equipment, and trained staff. We cannot overcome poverty until everyone has equal rights, so I believe this approach is a powerful way to create change."*

### What interests you about the SHE movement?

*"The SHE movement resonates with me on such a deep level, as I cannot imagine living in these kinds of conditions. And by lending such a small hand, I can potentially change the lives of so many."*

Communications to supporters, donors and the public reminds us that change is possible.



Sherwin Mariano, from Vineyard of His Grace Ministries in the Philippines, spoke at churches, Bible studies and small groups last November.

Photo: INA

(ID#:96007)

# JUST ONE DAY

“

I can honestly say that the work that I have done with this, including the links we have had with INA, has been the most rewarding experience I have had in teaching. The way our students and community has responded has been heart-warming.

It makes me feel confident that the next generation will certainly be more willing and able to act upon the injustices in the world.

”

Paul Wigrift, Teacher  
Mooolbark East Primary School



During the Just One Day incursion, students simulate tasks that children in developing countries might perform, while having fun and learning about poverty.

Photo: Renee Kobelt / INA

Learning about poverty within a classroom curriculum is important. However, at INA we know that an additional 'Challenge Day' enables primary students to discover and experience the reality of poverty on a completely new level. An emphasis on living simply for a day not only allows children to enter the world of those living in poverty, but to re-evaluate their own priorities, and make a commitment to action and creating change.

As participating students have learnt, the Just One Day and Just Like Me workshops can drastically change their outlook on life. Reflections from children this year have included, *"It's changed me by realising how blessed I am to have a house, family, food, clean water"*, and *"I want to stop wasting what we have and share that with others"*.

Many acknowledge their reliance on technology and are amazed when they realise that other children don't even have water... let alone a wi-fi connection!

Despite facing many scheduling and curriculum challenges, schools are increasingly seeing the benefit of this kind of program. With a focus on limiting water usage, eating simply, and having no access to technology for a day, students are connecting on a practical level with global awareness and citizenship studies. The Challenge Day fundraiser also means that students aren't just being educated, they are actually making a difference in the lives of the children they are learning about!

Nearly 3,000 students in 22 schools around Australia participated in the Just One Day and Just Like Me programs last year, and we look forward to further expanding this life-changing Challenge in schools around Australia.

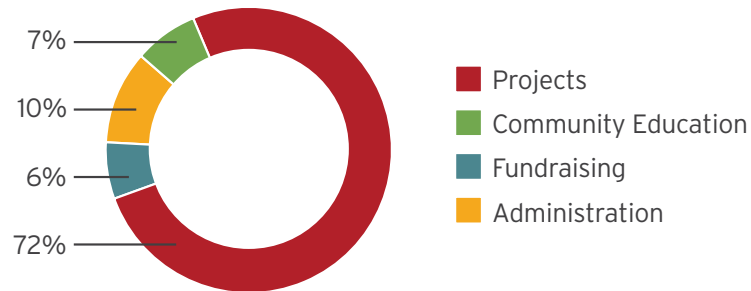


Donvale Christian College students lived simply for Just One Day by eating rice, using water efficiently and staying off screens.

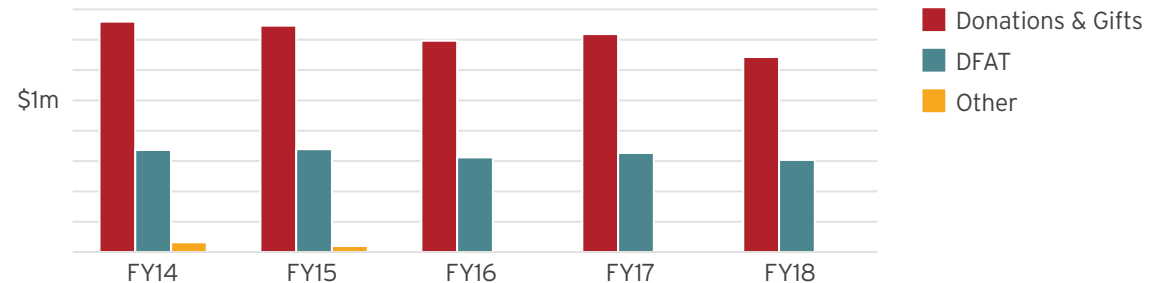
Photo: Renee Kobelt / INA

# FINANCIAL REPORT

## 2018 Expenditure on Revenue



## Revenue Past Five Years



FY18 has been a year of exciting internal changes and updates. Two new Board members have been welcomed this year and new staff in the Marketing and Programs departments.

In spite of a tough fundraising climate, we have achieved a surplus of \$102K, which is to be celebrated. Total Revenue for the year has decreased by about \$197K compared to last financial year. Government funding decreased by \$44K and the general donations also decreased by about \$151K.

The Board and Sub-Committees together with the Management Team have managed the resources and funds carefully to achieve the surplus of \$102K despite a lower income overall. There is a reduction in costs of \$265K from the previous year and about \$130K

less than budgeted. The cost savings were the result of reduced staff costs of \$45K, savings in Marketing costs of \$48K as well as some reductions in Administration and Program costs. The Just One Day (JOD) program has continued to make an impact in school communities and has contributed to the strategic goals of both income and new supporters. The SHE program, launched during 2017, is assisting to enable the empowerment of women and children in the communities where we work. Missy Lancaster became an INA Ambassador and visited the program in Uganda in February 2018.

During this financial year there have been process improvements to streamline functions in the reporting and database areas. We are now looking forward to growth for INA in the next few years.

We would like to thank our faithful supporters for their generous support during this last year as we continue to partner with you to achieve our mission and work to make a difference to communities in need.

You can request a copy of the full Financial Reports for the year ending 30th June 2018 at [www.ina.org.au](http://www.ina.org.au) or contact our office at 196 Rooks Road, Vermont 3133.

### BOARD DECLARATION

The Board of International Needs Australia declares that the accompanying concise financial report is presented fairly in accordance with applicable Australian Accounting Standards and is consistent with the Company's 30th June 2018 financial report.

In respect of the 30th June 2018 financial report of International Needs Australia, the Board declares that:

1. The Company is not a reporting entity because there are no users dependant on general purpose financial statements. Accordingly special purpose financial statements have been prepared for the purposes of complying with the Australian Charities and Not-for-profits Commission Act 2012 requirements to prepare financial statements to the members of International Needs Australia.
2. The financial statements and associated notes comply with Accounting Standards and the requirements of the Australian Council for International Development Code of Conduct (ACFID).

## INCOME STATEMENT FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 2018

	2018 (\$)	2017 (\$)
<b>REVENUE</b>		
Donations and Gifts	1,282,133	1,431,023
Grants		
Dept. Foreign Affairs and Trade	607,404	651,597
Investment Income	5,531	5,317
Other Income		2,200
Revenue for Int. Political or Religious Adherence Promotion	3,928	6,270
<b>TOTAL REVENUE</b>	<b>1,898,996</b>	<b>2,096,407</b>
<b>EXPENDITURE</b>		
International Programs		
Funds to International Programs	1,199,824	1,277,781
Program Support Costs	159,358	177,795
Community Education	123,455	136,435
Fundraising		
Public	116,474	244,332
Accountability & Administration	195,248	221,607
<b>TOTAL INT. AID AND DEVELOPMENT PROGRAMS EXPENDITURE</b>	<b>1,794,359</b>	<b>2,057,950</b>
Int. Political or Religious Adherence Promotion Expenditure	2,350	3,332
<b>TOTAL EXPENDITURE</b>	<b>1,796,709</b>	<b>2,061,282</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>102,287</b>	<b>35,125</b>

**Note:** During the financial year, International Needs Australia had no transactions in the Political Promotion category or Non-Monetary Income and Expenditure categories.

3. The summary reports have been prepared in accordance with the requirements set out in the ACFID Code of Conduct. For further information on the Code please refer to the ACFID Code of Conduct Implementation Guidance available at [www.acfid.asn.au](http://www.acfid.asn.au)

4. The financial statements and notes give a true and fair view of the financial position as at 30th June 2018 and performance of the Company for the year then ended.

5. In the Board's opinion, there are reasonable grounds to believe that International Needs Australia will be able to pay its debts as and when they become due and payable.

This statement has been made in accordance with a resolution of the Board made on 24th October 2018.



Ian Curtis  
Chair



Richard Lim  
Treasurer

## STATEMENT OF FINANCIAL POSITION AS AT 30<sup>TH</sup> JUNE 2018

	2018 (\$)	2017 (\$)
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	390,937	230,789
Trade and other receivables	5,114	3,363
Held-to-maturity investments	125,000	150,000
Other	9,280	5,756
<b>TOTAL CURRENT ASSETS</b>	<b>530,331</b>	<b>389,908</b>
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	8,169	17,350
<b>TOTAL NON-CURRENT ASSETS</b>	<b>8,169</b>	<b>17,350</b>
<b>TOTAL ASSETS</b>	<b>538,500</b>	<b>407,258</b>
<b>LIABILITIES</b>		
Current Liabilities		
Trade and other payables	17,898	13,657
Provisions	26,587	28,838
Other	39,806	18,438
<b>TOTAL CURRENT LIABILITIES</b>	<b>84,291</b>	<b>60,933</b>
<b>NON-CURRENT LIABILITIES</b>		
Provisions	13,506	7,909
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>13,506</b>	<b>7,909</b>
<b>TOTAL LIABILITIES</b>	<b>97,796</b>	<b>68,842</b>
<b>NET ASSETS</b>	<b>440,703</b>	<b>338,416</b>
<b>EQUITY</b>		
Reserves	19,620	29,673
Retained Surpluses/Deficits	421,083	308,743
<b>TOTAL EQUITY</b>	<b>440,703</b>	<b>338,416</b>

**Note:** At the end of the financial year International Needs Australia had no balances in Inventories, Assets held for Sale, Investment Property, Financial Assets and Borrowings categories.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30<sup>TH</sup> JUNE 2018

	Capital reserve (\$)	Retained profits (\$)	Total equity (\$)
<b>BALANCE AS AT 1 JULY 2017</b>	15,267	288,024	303,291
Excess/Deficit of Revenue over Expenses	-	35,125	35,125
Amount transferred (to) from Reserves	14,406	(14,406)	-
<b>BALANCE AS AT 1 JULY 2017</b>	<b>29,673</b>	<b>308,743</b>	<b>338,416</b>
Excess/Deficit of Revenue over Expenses		102,287	102,287
Amount transferred (to) from Reserves	(10,053)	10,053	-
<b>BALANCE AS AT 30 JUNE 2018</b>	<b>19,620</b>	<b>421,083</b>	<b>440,703</b>

**Note:** International Needs Australia had no other changes in equity for the financial year.



## INTERNATIONAL NEEDS AUSTRALIA

ABN 84 006 053 229

### Report of the Independent Auditor on the Summary Financial Report

#### Opinion

The 2018 annual report that contains a summary financial report, which comprise the statement of financial position as at 30 June 2018, the income statement and statement of changes in equity for the year then ended, and board declaration, are derived from the audited financial report of International Needs Australia for the year ended 30 June 2018.

In our opinion, the accompanying summary financial report is consistent, in all material respects, with the audited financial report, which is compliant with the ACFID Code of Conduct.

#### Summary Financial Statements

The summary financial report does not contain all the disclosures required by Australian Accounting Standards, the Australian Charities and Not-for-profits Commission Act 2012 and the ACFID Code of Conduct. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial report and the auditor's report thereon. The summary financial statements and the audited financial report do not reflect the effects of events that occurred subsequent to the date of our report on the audited financial report.

#### The Audited Financial Report and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial report in our report dated 30 October 2018.

#### Board's Responsibility for the Summary Financial Statements

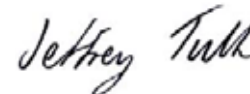
The board is responsible for the preparation and presentation of the summary financial report.

#### Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited financial report based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 *Engagements to Report on Summary Financial Statements*.



Saward Dawson



Jeffrey Tulk

Partner

Blackburn VIC

Date: 30 October 2018

# LET'S CHAT

## ACCREDITATION

INA is fully accredited with the Australian Government Department of Foreign Affairs and Trade (DFAT).

INA is a member of the Australian Council for International Development (ACFID). As a member and signatory to ACFID's Code of Conduct, INA is required to meet high standards of corporate governance, public accountability and financial management for nongovernment development organisations.

Adherence to the Code is monitored by an independent Code of Conduct Committee elected from the NGO community. Our voluntary adherence to the Code of Conduct demonstrates our commitment to ethical practice and public accountability. For more information on the ACFID Code of Conduct, visit the ACFID website on [www.acfid.asn.au](http://www.acfid.asn.au) or email [code@acfid.asn.au](mailto:code@acfid.asn.au)

If you believe INA has breached the ACFID Code of Conduct, you may lodge a complaint here: [www.acfid.asn.au/content/complaints](http://www.acfid.asn.au/content/complaints)

INA would like to acknowledge the incredible people who have volunteered their time, energy and talents throughout 2017/18. INA simply could not function without their amazing support!

## ACCREDITATION AND CERTIFICATION



ACFID  
MEMBER

## THIS ANNUAL REPORT IS ENVIRONMENTALLY FRIENDLY



We welcome feedback and suggestions.  
Please email to [info@ina.org.au](mailto:info@ina.org.au)

For INA's Complaints Policy or to make a complaint,  
please visit [www.ina.org.au](http://www.ina.org.au)

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[info@ina.org.au](mailto:info@ina.org.au)

### ABN

84 006 053 229

### ACN

006 053 229



Photo: In the Philippines, school kids are taught the importance of good hygiene through the education project.  
Daniel Christiansz / INA (ID#: 91677)

Cover Photo: These children from Ghana take part in INA's education project  
*Kylie Wingjan / INA (ID#: 83588)*